

OpportunitySpace, Inc. (d/b/a "Tolemi")
295 Devonshire St.
4 FL
Boston, MA 02110

June 20, 2024

Attention:

Festus Manly-Spain
(614) 645-2717
90 West Broad Street
Columbus, Ohio 43215

RE: Sole source designation

Dear Manly-Spain:

This letter is to confirm that the BuildingBlocks application combined with the Slate application is a sole source product, developed and sold exclusively by OpportunitySpace, Inc, d/b/a "Tolemi". No other company makes a similar or competing product combined with specialized data management services, and there is no other like combined product-service bundle available for purchase that would serve the same purpose or function. The specific aspects of the BuildingBlocks solution that, taken collectively, warrant its sole source status are:

- Aggregation of multiple data sources from across departments and agencies into a single, spatially-enabled web application
- Automated integration of these data sources at regular intervals to ensure the information contained within the application is up-to-date
- Process automation based on internal city and county data
- Capability to run advanced spatial queries outside of GIS software
- User-generated reports and performance metrics across all data sources contained in the application
- User-defined scoring models at the parcel or area (e.g. neighborhood, block group) level
- Machine learning and predictive modeling
- Export of all standardized data in either comma separated values or shapefile formats

If you require additional information, please contact me directly at (857) 366-1666 or andrew@tolemi.com.

Sincerely,



Andrew Kieve
President and Chief Executive Officer
Tolemi