

MEMORANDUM

**TO:** Paul Rakosky  
Director of Finance and Management

**FROM:** Greg J. Davies  
Director of Public Utilities

**DATE:** February 20, 2013

**RE:** BID RECOMMENDATION – Hydro-thermal Solaris Heater Diffuser Assemblies  
BID PROPOSAL #SA004763

The Purchasing Office opened formal bids on February 14, 2013 for the purchase of Hydro-thermal Solaris Heater Diffuser Assemblies for the Division of Sewerage and Drainage. One (1) bid was received.

After a review of the bid, the Division of Sewerage and Drainage recommends the award be made to Hydro-Thermal Corporation, the lowest, responsive and best bidder for All Items for an award amount of \$ 470,804.00 .

Thank you for your cooperation in this matter. Should you have any questions please contact Sue McQuirt at 5-7079 or James Bond at 5-6272.



Bidder Tabulation - Bid #SA004763 - BI006182  
Purchase of Heater Diffuser Assemblies - Opened 2-14-13

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	C.C. #	Other
Hydro-Thermal Corporation 400 Pilot Ct Waukesha, WI 53188	Kim Kellner (262)548-3119 (362)548-8908	N	Y	Y	Y	Y	Y	Y	N	Warranty attached. I have contacted vendor about contract compliance. Note - vendor quotes "must order all" for item #1 (3 ea) and #6 (7 ea). Also, note addition of p/n 23410 and top plate to item 1 and addition of p/n 23115 and top plate to item 6.

Price Tabulation - Bid #SA004763 - BI006182  
Purchase of Heater Diffuser Assemblies - Opened 2-14-13

Item #	Desc.	Qty.	Each	Extended
1	Drop-In diffuser Assembly for S110 heaters	3.00	18,371.00	55,113.00
2	S110 stem plug	4.00	6,034.00	24,136.00
3	S110 diffuser	4.00	7,288.00	29,152.00
4	S110 head/top plate	4.00	5,467.00	21,868.00
5	S110 seal kit	4.00	941.00	3,764.00
6	Drop-In diffuser Assembly for S112 heaters	7.00	22,831.00	159,817.00
7	S112 stem plug	7.00	7,288.00	51,016.00
8	S112 diffuser	7.00	9,108.00	63,756.00
9	S112 head/top plate	7.00	6,947.00	48,629.00
10	S112 seal kit	7.00	1,029.00	7,203.00
11	S112 coupling	7.00	550.00	3,850.00
12	Shipping Charges	1.00	2,500.00	2,500.00
				470,804.00