



Horton

EMERGENCY VEHICLES

Kelly W. Reagan
Fleet Administrator
4211 Groves Rd
Columbus, OH 43232

March 27, 2014

Mr. Kelly W. Reagan,

Thank you for the opportunity to submit a Horton Emergency Vehicles State Term Schedule bid for your next ambulance purchase.

Your ambulance specification does comply with the Ohio State Term Schedule (STS).
All items, as you requested are in our bid.

Items we discussed that are not included under STS are:

- All Motorola radios, mobile and portable
- Motorola microphones
- Panasonic computer model CF 31
- Gamber mount - CF 19
- Havis Shield CF30/ 3 docking station
- Havis Shield CMD202 swi
- Install of the above mentioned items.

The STS Price is: \$ 245,625.47

With permission from STS, Horton is prepared to offer a multiple, high volume loyalty discount of \$ 3000 per unit when six or more units are purchased at the same time and same P.O.

Total per unit cost to The City of Columbus: \$ 242,625.47

Thank you for your consideration and your business.

Respectfully,

David B Cole
Vice President Sales & Marketing



State of Ohio STS 233 Ambulance Pricing - Horton Emergency Vehicles

Customer: City of Columbus Fire

Address: 77 North Front St 5th Floor

City: Columbus

State: Ohio

Zip: 43215

Contact: Mr Kelly Reagan

Phone: 614 645 6254

Fax: _____

Email: kwreagan@columbus.gov

CONSOLIDATED PRICING SUMMARY

SCHEDULE "A" PRICING

Base Model Selected: \$182,627.00

Total AMBULANCE Options Selected from Listed Horton Ambulance Option Group: \$62,598.47

Total REMOUNT Options Selected from Listed Horton Remount Option Group: \$0.00

Chassis rebate/discount or customer provided chassis, if applicable (Option #P100/P101): \$0.00

Chassis change cost difference (Option #P102): \$0.00

Trade-In Allowance (Option #P200): \$0.00

Total for above Listed Base Model and Listed STS options - Schedule 'A' Purchase order #1: \$245,225.47

SCHEDULE "B" PRICING

Total for Unlisted options, per attached pricing breakdown - Schedule 'B' Purchase order #2: **\$400.00**

GRAND TOTAL - VEHICLE PRICE (A&B Pricing Schedules) \$245,625.47

CONSOLIDATED PRICING SUMMARY AND OPTION SELECTION IS VERIFIED AND AGREED TO BY:

Customer Representative (signature) _____

Horton Sales Representative (signature) _____

Printed Customer Name _____

Printed Sales Representative Name _____

Date: _____

Date: _____

Contract Type: Ambulances & Related Accessories
 Index #: STS233
 Schedule Number: 800330
 Expiration Date: 12/31/2018
 Manufacturer: Horton Emergency Vehicles Company

Delivery: Approximately 210-240 Days after receipt of order at Horton Emergency Vehicles Company

NOTE: PLEASE ATTACH ORIGINALS OR COPIES OF PURCHASE ORDER(S) TO THIS FORM TO VALIDATE ORDER

AVAILABLE HORTON MODELS (Custom Models Page 2, Packaged & Pre-Engineered Models Page 3 and Remount Projects Page 4&5)