



October 25, 2023

Mr. Todd Pulsifer  
Utility Services Coordinator  
City of Columbus  
3568 Indianola Avenue  
Columbus, Oh 43214

Dear Mr. Pulsifer:

MARS Company is the only manufacturer that produces upgrades for your existing MARS Water Meter Test Bench to provide a computer-driven high-speed water meter test system with software and turnkey installation packages in the United States. We are also the only provider of computer software designed to meet the meter testing needs in compliance with the American Water Works Association (AWWA) testing recommendations for the modern Utility, complete with an operational database.

MARS Company distributes the meter testing systems and the MARS M3 Software used in a meter shop direct to the Utility, and, due to the complexity of this offering, **we are the only authorized representative to provide service and support.**

As the single or sole source, MARS Company provides the ongoing service and technical support for the M3 Meter Management System Software and the MARS-designed Water Meter Test Bench Systems. MARS Company is the **only manufacturer to provide on-site installation, training, and ongoing hardware and software maintenance of water meter test bench systems.**

Please call me at (352) 843-9014 if you have further questions or comments.

Very truly yours,  
**MARS Company**

Maurice Gutierrez  
Vice President of Sales