

Pittsburgh  
416 Thorn Street  
P.O. Box 583  
Sewickley, PA 15143  
Ph. 412-741-2410  
FAX 412-741-2697

The Solution Providers  
for Automation Applications



**GRAY MATTER**  
SYSTEMS

Date: August 11, 2008

Ed Sizemore  
City of Columbus  
1250 Fairwood Ave  
Columbus, OH 43206

Quote: GMS081108MS2

Mr. Sizemore,

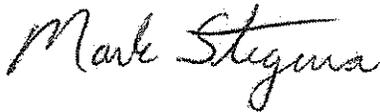
Gray Matter Systems is pleased to respond to your request for quotation with the following quote. Please refer to the above mentioned Quote Number on all purchase orders and correspondence. Please note the ordering information on the last page of this quote.

Gray Matter Systems is a sales, support, engineering and educational Service Company. Gray Matter provides expandable, enduring solutions, which are cost effective today and for years to come. We are a group of talented professionals specializing in software and computer systems. Our products automate manufacturing operations and deliver plant production data to corporate business information systems.

We help our clients, often with the same labor and materials, improve their manufacturing productivity, reduce waste and scrap, improve quality and thereby, overall improve their return on investment. Our solutions are based on commercially available, off the shelf software which we augment with partners and services based on the individual requirement.

Thank you for your confidence in Gray Matter Systems. We look forward to working with you in the near future. If I can be of further assistance, please do not hesitate to contact me at 614-777-5579.

Sincerely,



Mark Stegura  
Solutions Architect  
mstegura@graymattersystems.com  
**Gray Matter Systems, LLC**



### Jackson Pike Keys Covered Under Globalcare Support

Machine	Use	Key Number	Current License
JSCB01S	HMI Server	100265918	iFix Plus SCADA Pak Unlimited Developer
JSCB02S	HMI Server	100265922	iFix Plus SCADA Pak Unlimited Developer
JSCB03S	HMI Server	100265926	iFix Plus SCADA Pak Unlimited Developer
JSCB04S	HMI Server	100265921	iFix Plus SCADA Pak Unlimited Developer
JSCB05S	Historian Server	100265919	10,000 tag enterprise historian
JADM01W	Operator Workstation	100265941	iFix iClient Runtime
JADM02W	Operator Workstation	100265940	iFix iClient Runtime
JSCB01W	Supervisor Workstation	100265928	iFix iClient Runtime
JSCB02W	Supervisor Workstation	100265927	iFix iClient Runtime
JSCB04W	Supervisor Workstation	100265942	iFix iClient Runtime
JSCB05W	Supervisor Workstation	100265939	iFix iClient Runtime
JSCB06W	Operator Workstation	100265916	Scada Pak 150 Developer
JMAN01W	Supervisor Workstation	100265931	iFix iClient Runtime
JGEN01W	Instrument Tech Workstation	100265924	iFix iClient Developer
JPIA01W	Operator Workstation	100265932	iFix iClient Runtime
JGTC01W	Operator Workstation	100265938	iFix iClient Runtime
JPMP02W	Operator Workstation	100265933	iFix iClient Runtime
JACA01W	Operator Workstation	100265915	Scada Pak 150 Developer
JACB01W	Operator Workstation	100265936	iFix iClient Runtime
JFPS01W	Operator Workstation	100265937	iFix iClient Runtime
JPIB01W	Operator Workstation	100265929	iFix iClient Runtime
JSDB01W	Operator Workstation	100265930	iFix iClient Runtime
JSDB02W	Operator Workstation	100265935	iFix iClient Runtime
JINB01W	Operator Workstation	100265920	iFix Plus Scada Pak Unlimited Developer
JDC101W	Operator Workstation	100265925	iFix iClient Developer
JDC301W	Supervisor Workstation	100265917	iFix Plus Scad Pak 300 Runtime

**Proficy GlobalCare Complete – Premium Level Support includes:**

- Unlimited product upgrades
- Priority Access to GE Tech Support
- Emergency Support - 24 hour/7 day emergency support
- Reduced rates for on-site support services
- E-mail notification for SIMs and upgrades
- Web Support for iGC members only, featuring :
  - Knowledge Base Center, Tech Tips, Create-a-Case
  - Case History, Developer Forum, Developer Support Web Site

**\*\*\* ATTENTION \*\*\***

**Please make sure to observe the following when placing an order:**

Orders should be to the attention of:

**GE Fanuc Intelligent Platforms  
c/o Gray Matter Systems, LLC  
Attention: Order Entry  
FAX 412-741-2697  
P.O. Box 583  
Sewickley, PA 15143-0583**

- 1. A written purchase order must be received before shipment will be authorized.**
- 2. Terms: Net 30**
- 3. Please specify if software is to be deployed on one PC, or if on multiple PCs, which pieces of software will be deployed together.**
- 4. Please specify key type – Parallel or USB**
- 5. Key numbers are required at time of upgrade and step-up orders.**

GMS081108MS2

**Terms and Conditions**

This proposal is valid for a period of 30 days.

This quotation is furnished in accordance with GE's standard quotation format and Standard Terms and Conditions and is based on the current list price. GE rejects any additional or different terms and conditions in any commercial document, including customers' purchase orders.

Highlights of the Terms and Conditions include:

Please include credit references with your order if this is the first time you have placed an order for GE software.

Delivery is 10 days after the receipt of your order. Shipment is UPS ground unless otherwise specified; FOB Foxborough, MA.

A written purchase order must be received before shipment will be authorized.

Shipment is prepaid and added to invoice. Sales tax will be added unless tax exemption applies.

Payment is Net 30 Days if credit terms are approved. There is a 1.5% per month finance charge for overdue payments.

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Solutions Architect  
mstegura@graymattersystems.com  
Gray Matter Systems, LLC



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Machine	Use	Key Number	Current License
SMCA01S	HMI Server	100265637	iFIX Plus SCADA Pak Unlimited Developer Ver 4.5
SMCA02S	HMI Server	100265638	iFIX Plus SCADA Pak Unlimited Developer Ver 4.5
SMCA03S	HMI Server	100265639	iFIX Plus SCADA Pak Unlimited Developer Ver 4.5
SMCA04S	HMI Server	100265661	iFIX Plus SCADA Pak Unlimited Developer Ver 4.5
SMCA05S	Historian Server	100265636	10,000 tag enterprise historian
SMCA01W	Supervisor Workstation	100265658	iFix iClient Runtime
SMCA02W	Supervisor Workstation	100265660	iFix iClient Runtime
SMCA03W	Supervisor Workstation	100265659	iFix iClient Runtime
SMCA04W	Supervisor Workstation	100265655	iFix iClient Runtime
SMCA05W	Supervisor Workstation	100265654	iFix iClient Runtime
SMCA06W	Supervisor Workstation	100265650	iFix iClient Runtime
SMCA07W	Supervisor Workstation	100265652	iFix iClient Runtime
SMCA08W	Supervisor Workstation	100265653	iFix iClient Runtime
SMCA09W	Supervisor Workstation	100265651	iFix iClient Runtime
SMCA10W	Supervisor Workstation	100265657	iFix iClient Runtime
SMCA11W	Supervisor Workstation	100265656	iFix iClient Runtime
SGRT01W	Operator Workstation	100259033	iFix iClient Runtime
SPMP01W	Operator Workstation	100265646	iFix iClient Runtime
SSDB01W	Operator Workstation	100265648	iFix iClient Runtime
SSDB02W	Operator Workstation	100265649	iFix iClient Runtime
SEPC01W	Operator Workstation	100265645	iFix iClient DEV
SCEN01W	Operator Workstation	100265642	iFix iClient DEV
SWAC01W	Operator Workstation	100265647	iFix iClient Runtime
SCAC01W	Operator Workstation	100265644	iFix iClient DEV
SEAC01W	Operator Workstation	100265641	Plus SCADA 150 Developer
SCHB01W	Operator Workstation	100265644	iFix iClient DEV
SNCS01W	Operator Workstation	100265663	Plus SCADA UNL Runtime
SNCS02W	Operator Workstation	100265640	Plus SCADA 150 Developer

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