

**FACT SHEET**  
**MAY 2012**  
**FOOD SAFETY NET SERVICES – OHIO, LLC**

**I. STATEMENT OF PURPOSE – Job Creation**

The Department of Development recommends a Jobs Growth Incentive of twenty-five percent (25%) for a period of five (5) years for the purpose of creating 40 new permanent full-time positions with an estimated total payroll of \$1.18 million.

**II. PROJECT HISTORY**

Food Safety Net Services – Ohio, LLC is a subsidiary of Food Safety Net Services, Ltd., and is headquartered in San Antonio, Texas. The company was founded by Gina Bellinger, President (a microbiologist and graduate of Texas A&M University). The company has rapidly become a national network of ISO-accredited laboratories and consulting services that helps improve the effectiveness of food safety and quality programs for food processors and food industry professionals. Food Safety Net Services is one of the three largest food safety testing laboratories in the nation and has grown to encompass a highly technical staff including degreed scientists which specialize in the food and pharmaceutical industries. Other locations include San Antonio, Dallas/Fort Worth, Phoenix, Green Bay, Atlanta, Fresno, plus its newest facility in Los Angeles.

Food Safety Net Services is proposing to expand in the Midwest by opening a new laboratory testing facility in the City of Columbus. The company will enter into a long term lease agreement on a vacant commercial building consisting of approximately 12,400 sq. ft. located at 4130 Fisher Road, invest approximately \$800,000 in lease-hold improvements and renovations, including new machinery, equipment, furniture, fixtures, and inventory, and create approximately 40 new full-time permanent positions with an estimated annual payroll of \$1.18 million.

Food Safety Net Services is requesting a 25%/5-year Jobs Growth Incentive from the City of Columbus to assist in establishing a new facility within the Columbus community.

**III. PROJECT INVESTMENT**

Acquisition of Building	-0-
Improvements to Existing Buildings	\$380,000
Machinery & Equipment	\$225,000
Furniture & Fixtures	\$40,000
Stand-Alone Computers	\$30,000
Inventory	\$125,000
<b>TOTAL INVESTMENT</b>	<b>\$800,000</b>

#### **IV. DECISION & TIMING**

The project would begin in June 2012 with a scheduled time of completion for November 2012, contingent upon Columbus City Council approval of the recommended tax incentive.

#### **V. EMPLOYMENT**

The project will create 40 new full-time permanent positions with an estimated annual payroll of \$1.18 million.

Position	Number of New Jobs	Hourly Rate	Annual Salary	Total Estimated Payroll for New Jobs
Lab Manager	1	27.88	\$58,000	\$58,000
Assistant Lab Manager	1	24.04	\$50,000	\$50,000
Lab Supervisor	2	21.63	\$45,000	\$90,000
Tech VI	2	19.23	\$40,000	\$80,000
Tech III	2	15.58	\$32,400	\$64,800
Tech II	13	13.70	\$28,500	\$370,500
Tech I	19	12.00	\$24,960	\$474,240
Total	40			\$1,187,540

Benefits provided to new employees of Food Safety Net Services begin 90 days upon hiring.

- Paid Holidays
- Paid Vacation/Personal Days
- Vacation Pay
- 401k Retirement Plan
- Medical/Dental Insurance
- Employee Uniforms
- Training & Education Benefits
- Life Insurance

The proposed project will be located at 4130 Fisher Road Columbus, Ohio 43228 and is accessible by public transportation (COTA).

#### **VI. REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a Jobs Growth Incentive equal to twenty-five (25%) of the amount of new employee city income tax withholding for five (5) years.

## VII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) within 90 days to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

## VIII. NEW TAX IMPACT/ANNUAL AND 5-YEAR SUMMARY

<b>NEW REVENUE 5-YEAR SUMMARY</b>		
<b>Revenue</b>	<b>Average Annual</b>	<b>5-year Summary</b>
A. New City Income Tax Revenue	\$29,700	\$148,500
<b>Incentive</b>	<b>Average Annual</b>	<b>5-year Summary</b>
B. Proposed Incentive is equal to 25% of New Employee withholding	\$7,425	\$37,125
<b>Total</b>	<b>Average Annual</b>	<b>5-year Summary</b>
C. (A-B) Net Value to City	\$22,275	\$111,375

## IX. TAX BENEFIT

The recommended 25%/5-year Jobs Growth Incentive could yield cash payments totaling \$37,125 for Food Safety Net Services over the incentive period.

## X. AREA IMPACT/GREEN INITIATIVES

As a green initiative, Food Safety Net Services uses high efficiency T5 lighting, equipment timers to turn off unused equipment, waste management recycling, non-disposable lab coats, washable glassware, and appropriate temperature freezers.