

**ORD. 1390-2005
CITY OF COLUMBUS
BID WAIVER INFORMATION FORM**

TO ACCOMPANY LEGISLATION WHICH WAIVES ANY PROVISIONS OF COLUMBUS CITY CODES CHAPTER 329
(PLEASE LIMIT YOUR RESPONSE TO THIS SHEET)

1. Reasons for waiving City Code bid procedure:

- emergency breakdown causing unplanned need
- item to be purchased is of a perishable nature
- need to extend an existing contract
- there is not enough time to obtain formal bids to satisfy need
- non-price error on either the bidder's or the City's part in the bid proposal
- a new law or regulation requires immediate compliance
- other Vendor offering a unique service.

2. Detailed explanation of reason (must be completed by division):

The Mayor's office, through the Department of Development, included as part of its initiative for redevelopment of the urbanized King-Lincoln District, assistance and support for increasing the use of technology and access to the worldwide web. BPL technology was recognized as a mechanism to accomplish this objective. However, BPL technology is emerging and the products and services are only provided by a limited few pioneers in the industry. Locally, pilot projects have been or are being considered in Dublin and within the state, in Cincinnati and Gloucester. Manassas, Virginia is executing the largest full scale BPL project in the country today. The SHPIGLER GROUP through their involvement in Manassas, Virginia's project, proposed the provision of hardware and services that would facilitate a pilot project within the King Lincoln District, to provide Internet access to an otherwise economically disadvantaged urban area. Additionally, a BPL pilot project would enhance incentive and impetus for the KLD area's redevelopment. Accordingly, THE SHPIGLER GROUPS offering included a feasibility assessment and modeling tools for predicting and determining BPL Internet service offering, cost-effectiveness, and competitiveness, in other Division of Electricity service areas.

3. Informal procedure used:

- Telephone quotations
- written quotations
- Negotiations

4. Informal bids received and prices for each:

The fact that BPL technology is emerging and that products, services, and real-world expertise were not identifiable lead to this association with The Shpigler Group. They submitted a written proposal, in the amount of \$60,000.00 for the proposed pilot project that embellished the Mayor's office technology enabling objective for the KLD and that facilitated analysis and development of a business case for commercial BPL service.

5. If lowest bid was not accepted, explain criteria for award:

ORDINANCE #:

APPROVED BY:

Authorized Approval on Corresponding Legislative File

DATE:
