

VIRTG1DP #

CNGP530

POWER

VEHICLE ORDER CONFIRMATION

10/04/19 13:01:38

Dealer: F47065

Page: 1 of 1

2020 EXPLORER 4-DOOR

Order No: 0000 Priority: A1 Ord FIN: QC317 Order Type: 5B Price Level: 020

Ord Code: 100A Cust/Fit Name: COLUMBUS PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
K88 4DR 4WD BASE	\$34765	\$33722.00	SP FLT ACCT CR		\$(976.00)
.119" WHEELBASE			FUEL CHARGE		5.70
YZ OXFORD WHITE			B4A NET INV FLT OPT	NC	7.00
7 CLOTH SEATS			DEST AND DELIV	1195	1195.00
N SANDSTONE			TOTAL BASE AND OPTIONS	36670	33035.70
100A EQUIP GRP			TOTAL	36670	33035.70
.18" ALUM WHLS					
99H .2.3L ECOBOOST	NC	NC	AGREEMENT		388.00
44T .10SPD AUTO TRAN	NC	NC	1 ADD'L KEY		225.00
.P255/65R18 A/S			MINI JUSTICE		1450.00
JOB #2 ORDER			LIGHT BAR		
425 50 STATE EMISS	NC	NC	CONCESSION		<3,600.00>
52T T/TOW CLASS III	710	667.00			
153 FRT LICENSE BKT	NC	NC			
SP DLR ACCT ADJ		(1585.00)			

F1=Help

F2=Return to Order

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

TOTAL: \$ 31,498.00

X(2) 31,498.00

62,996.00



Vehicle: [Fleet] 2020 Ford Explorer (K8B) Base 4WD ( / Complete )

### Selected Model and Options

#### MODEL

CODE	MODEL	MSRP
K8B	2020 Ford Explorer Base 4WD	\$34,765.00

#### COLORS

CODE	DESCRIPTION	MSRP
YZ	Oxford White	\$0.00

#### OPTION PACKAGE

CODE	DESCRIPTION	MSRP
100A	Equipment Group 100A	\$0.00

#### ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	MSRP
✓ 153	Front License Plate Bracket	\$0.00

#### ADDITIONAL EQUIPMENT - MECHANICAL

CODE	DESCRIPTION	MSRP
✓ 52T	Class III Trailer Tow Package -inc: cargo area management system	\$710.00

#### TRANSMISSION

CODE	DESCRIPTION	MSRP
44T	Transmission: 10-Speed Automatic w/SelectShift -inc: active transmission warm-up (ATWU) (STD)	\$0.00

#### SEAT TYPE

CODE	DESCRIPTION	MSRP
7N	Sandstone, Cloth Captain's Chairs -inc: 8-way power driver's seat w/power recline, 4-way manual front passenger seat w/fore/aft, recline and 4-way manually adjustable driver and front passenger head restraints	\$0.00

#### ENGINE

CODE	DESCRIPTION	MSRP
99H	Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)	\$0.00

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Data Version: 9397. Data Updated: Oct 3, 2019 10:12:00 PM PDT.



Vehicle: [Fleet] 2020 Ford Explorer (K8B) Base 4WD ( / Complete )

**PRIMARY PAINT**

CODE	DESCRIPTION	MSRP
YZ	Oxford White	\$0.00
<b>Options Total</b>		<b>\$710.00</b>

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Vehicle: [Fleet] 2020 Ford Explorer (K8B) Base 4WD ( Complete )

## Standard Equipment

### Mechanical

Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)  
Transmission: 10-Speed Automatic w/SelectShift -inc: active transmission warm-up (ATWU) (STD)  
50 State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.  
Transmission w/Driver Selectable Mode  
Electronic Transfer Case  
Automatic Full-Time Four-Wheel Drive  
3.58 Non-Limited-Slip Rear Axle Ratio  
Engine Oil Cooler  
Battery w/Run Down Protection  
Towing Equipment -inc: Trailer Sway Control  
GVWR: 6,160 lbs  
Gas-Pressurized Shock Absorbers  
Front And Rear Anti-Roll Bars  
Electric Power-Assist Speed-Sensing Steering  
19.2 Gal. Fuel Tank  
Quasi-Dual Stainless Steel Exhaust  
Auto Locking Hubs  
Strut Front Suspension w/Coil Springs  
Multi-Link Rear Suspension w/Coil Springs  
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control, Hill Hold Control and Electric Parking Brake

### Exterior

Wheels: 18" Painted Aluminum  
Tires: P255/65R18 AS BSW -inc: mini spare  
Steel Spare Wheel  
Spare Tire Mounted Inside Under Cargo  
Clearcoat Paint  
Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent  
Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

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Vehicle: [Fleet] 2020 Ford Explorer (K8B) Base 4WD ( / Complete )

## Exterior

Black Bodyside Cladding and Black Wheel Well Trim  
Black Side Windows Trim and Black Front Windshield Trim  
Black Door Handles  
Black Power Side Mirrors w/Manual Folding  
Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster  
Deep Tinted Glass  
Speed Sensitive Variable Intermittent Wipers  
Galvanized Steel/Aluminum Panels  
Lip Spoiler  
Black Grille  
Power Liftgate Rear Cargo Access  
Tailgate/Rear Door Lock Included w/Power Door Locks  
Fully Automatic Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference  
Setting Headlamps w/Delay-Off  
LED Brakelights

## Entertainment

Radio w/Seek-Scan, Clock, Aux Audio Input Jack and Steering Wheel Controls  
Radio: AM/FM Stereo -inc: MP3 capability, 6 speakers, speed-compensated volume and SiriusXM radio w/a 6 month prepaid subscription, Service is not available in Alaska and Hawaii SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com). All fees and programming.  
Streaming Audio  
Integrated Roof Antenna  
SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, Applink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 smart-charging multimedia USB port in the media hub,  
Bluetooth Wireless Phone Connectivity  
2 LCD Monitors In The Front

## Interior

Driver Seat  
Passenger Seat

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## Interior

35-30-35 Folding Bench Front Facing Manual Reclining Tumble Forward Cloth Rear Seat w/Manual Fore/Aft  
Manual Tilt/Telescoping Steering Column  
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer  
Power Rear Windows and Fixed 3rd Row Windows  
Fixed 50-50 Bench Cloth 3rd Row Seat Front, Manual Fold Into Floor and 2 Fixed Head Restraints  
Front Cupholder  
Rear Cupholder  
Compass  
Cruise Control w/Steering Wheel Controls  
Voice Activated Dual Zone Front Automatic Air Conditioning  
Rear HVAC w/Separate Controls  
HVAC -inc: Underseat Ducts, Auxiliary Rear Heater and Headliner/Pillar Ducts  
Locking Glove Box  
Driver Foot Rest  
Interior Trim -inc: Piano Black Instrument Panel Insert, Metal-Look Door Panel Insert, Piano Black Console  
Insert and Chrome/Metal-Look Interior Accents  
Full Cloth Headliner  
Cloth Door Trim Insert  
Cloth Captain's Chairs -inc: 8-way power driver's seat w/power recline, 4-way manual front passenger seat  
w/fore/aft, recline and 4-way manually adjustable driver and front passenger head restraints  
Day-Night Rearview Mirror  
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination  
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 5 12V DC Power Outlets  
Front And Rear Map Lights  
Fade-To-Off Interior Lighting  
Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats  
Carpet Floor Trim  
Trunk/Hatch Auto-Latch  
Cargo Area Concealed Storage  
Cargo Space Lights  
FOB Controls -inc: Trunk/Hatch/Tailgate

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## Interior

FordPass Connect -inc: 4G LTE Wi-Fi hotspot connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes, whichever comes first, Wireless service plan required after trial subscription ends, Visit [att.com/ford](http://att.com/ford) to start complimentary trial and sign up for a wireless service plan), remotely start, lock and unlock vehicle (includes service for 1 year from the vehicle sale date as recorded by the dealer), schedule specific times to remotely start vehicle (includes service for 1 year from the vehicle sale date as recorded by the dealer), locate parked vehicle and check vehicle status (includes service for 1 year from the vehicle sale date as recorded by the dealer), Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts, Device enables telematics services through Ford or authorized providers, Activate at [www.fleet.ford.com](http://www.fleet.ford.com) or call 833-FCS-Ford, (833-327-3673)

Driver / Passenger And Rear Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Systems Monitor

Trip Computer

Outside Temp Gauge

Analog Display

Seats w/Cloth Back Material

Manual Adjustable Rear Head Restraints

Front Center Armrest

2 Seatback Storage Pockets

Securilock Anti-Theft Ignition (pats) Engine Immobilizer

5 12V DC Power Outlets

Air Filtration

## Safety-Mechanical

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)

Terrain Management System ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Reverse Sensing System Rear Parking Sensors

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### Safety-Interior

Ford Co-Pilot360 - Blind Spot Information System (BLIS) Blind Spot Sensor  
Ford Co-Pilot360 - Automatic Emergency Braking (AEB) and Cross-Traffic Alert  
Ford Co-Pilot360 - Lane-Keeping Assist Lane Keeping Assist  
Ford Co-Pilot360 - Lane-Keeping Assist Lane Departure Warning  
Tire Specific Low Tire Pressure Warning  
Dual Stage Driver And Passenger Front Airbags  
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags  
Airbag Occupancy Sensor  
Driver And Passenger Knee Airbag  
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Bellminder w/Audio Mute  
Rear Child Safety Locks  
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners  
Back-Up Camera w/Washer

### WARRANTY

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

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VIRTG1DP

CNGP530

VEHICLE ORDER CONFIRMATION

10/30/19 15:38:11

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Dealer: F47065

2020 TRANSIT NA

Page: 1 of 2

Order No: 0000 Priority: A4 Ord FIN: QC317 Order Type: 5B Price Level: 015

Ord PEP: 101A Cust/Flt Name: COLUMBUS PO Number:

	RETAIL	DLR INV		RETAIL	DLR INV
S4X HR CARGO RWD	\$43610	\$41429.00	41E HVY DTY FR AXLE	NC	NC
148" WHEELBASE			425 50 STATE EMISS	NC	NC
YZ OXFORD WHITE			43B BACK UP ALARM	125	114.00
V VINYL			53B HD TRLR TOW PKG	485	442.00
K PALAZZO GRAY			544 LONG PWR HT MIR	220	201.00
101A PREF EQUIP PKG			57G FRONT/REAR A/C	860	783.00
.XL TRIM			60C CRUISE CONTROL	325	296.00
57B .MANUAL A/C	NC	NC	64F DRW-SILVER STL	NC	NC
998 3.5L PFDI V6					
44U .10-SPEED TRANS			TOTAL BASE AND OPTIONS	48985	43091.20
TQH 205/75R16C BSW	NC	NC	TOTAL	48985	43091.20
X4L 4.10 LS	NC	NC			
JOB #1 ORDER			AGREEMENT		388.00
FRT LICENSE BKT	NC	NC	ADRIAN PKG.		
20E 10360# GVWR	NC	NC	#4319TH148		4125.00

F1=Help F2=Return to Order

F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

CONCESSION

<5000.00>

TOTAL \$42,604.00

66C - NOT AVAILABLE W/ REAR A/C

60B - " " " "

VIRTCDP

CNGP530

VEHICLE ORDER CONFIRMATION

10/30/19 15:38:18

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Dealer: F47065

Page: 2 of 2

2020 TRANSIT NA

Order No: 0000 Priority: A4 Ord FIN: QC317 Order Type: 5B Price Level: 015

Ord PEP: 101A Cust/Flt Name: COLUMBUS PO Number:

	RETAIL	DLR INV	RETAIL	DLR INV
67C UPFIT PACKAGE	\$610	\$555.00		
53K .MOD WIRING SYS			TOTAL BASE AND OPTIONS	48985 43091.20
63E .DUAL BATTERIES			TOTAL	48985 43091.20
67E .LARGE CNTR CNSL			*THIS IS NOT AN INVOICE*	
87E .AUX FUSE PANEL				
67D BRAKE CONTROLER	230	209.00		
68J EX LNG RNG BDS	655	596.00		
85B HD SCUF PLT KIT	295	269.00		
86F 2 ADDL KEYS	75	68.00		
98F FLEX FUEL CAPBL	NC	NC		
SP DLR ACCT ADJ		(2080.00)		
SP FLT ACCT CR		(1305.00)		
FUEL CHARGE		12.20		
B4A NET INV FLT OPT	NC	7.00		
DEST AND DELIV	1495	1495.00		

F7=Prev

F3/F12=Veh Ord Menu

F1=Help

F2=Return to Order

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC03919

V1DP0325

2,6

VIRTCDP

CNGP530

VEHICLE ORDER CONFIRMATION

10/31/19 10:36:20

=> METER REPAIR

Dealer: F47065

2020 TRANSIT NA

Page: 1 of 2

Order No: 0000 Priority: A4 Ord FIN: QC317 Order Type: 5B Price Level: 015

Ord Code: 101A Cust/Fit Name: COLUMBUS PO Number:

		RETAIL	DLR INV			RETAIL	DLR INV
W1X	HR CARGO RWD	\$41285	\$39221.00	20C	9500# GVWR	NC	NC
	148" WHEELBASE			425	50 STATE EMISS	NC	NC
YZ	OXFORD WHITE			✓ 43B	BACK UP ALARM	125	114.00
V	VINYL			✓ 545	SHRT PWR HT MIR	160	146.00
K	PALAZZO GRAY			✓ 57G	FRONT/REAR A/C	860	783.00
101A	PREF EQUIP PKG			✓ 60C	CRUISE CONTROL	325	296.00
	.XL TRIM			✓ 67C	UPFIT PACKAGE	610	555.00
57B	.MANUAL A/C	NC	NC	53K	.MOD WIRING SYS		

998	3.5L PFDI V6			TOTAL BASE AND OPTIONS		46135	40603.20
44U	.10-SPEED TRANS			TOTAL		46135	40603.20
TC8	.235/65R16C BSW						
X4L	4.10 LS	NC	NC				

JOB #1 ORDER AGREEMENT 388.00  
 FRT LICENSE BKT NC NC  
 ✓ 17B FXD PASS GLASS 250 228.00 ADRIAN PKG #1 4125.00  
 F1=Help F2=Return to Order 4319  
 F4=Submit F5=Add to Library  
 S006 - MORE DATA IS AVAILABLE. CONCESSION <5000.00>

TOTAL \$40,116.00  
 X(2) 40,116.00  
 80,232.00

VIRTCDP V4.16 FEB 88

CNGP530

VEHICLE ORDER CONFIRMATION

10/31/19 10:36:30

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Dealer: F47065

2020 TRANSIT NA

Page: 2 of 2

Order No: 0000 Priority: A4 Ord FIN: QC317 Order Type: 5B Price Level: 015  
Ord Code: 101A Cust/Flt Name: COLUMBUS PO Number:

	RETAIL	DLR INV	RETAIL	DLR INV
63E .DUAL BATTERIES				
67E .LARGE CNTR CNSL				
87E .AUX FUSE PANEL				
✓ 68J EX LNG RNG BDS	655	596.00		
✓ 85B HD SCUF PLT KIT	295	269.00		
✓ 86F 2 ADDL KEYS	75	68.00		
98F FLEX FUEL CAPBL	NC	NC		
SP DLR ACCT ADJ		(1960.00)		
SP FLT ACCT CR		(1227.00)		
FUEL CHARGE		12.20		
B4A NET INV FLT OPT	NC	7.00		
DEST AND DELIV	1495	1495.00		

\*THIS IS NOT AN INVOICE\*

TOTAL BASE AND OPTIONS 46135 40603.20  
TOTAL 46135 40603.20

F7=Prev

F1=Help F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC03919

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