

Bruce F. Massa

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Business

- National Realty
- Type of Business - Real Estate Development and Brokerage

Nature of Business

- Operates brokerage firm specializing in industrial and commercial land and buildings. Develops for sale or lease industrial, commercial, multi-family projects.
- Develops single family residential lot projects for sale to production and custom builders.
- Consulting for commercial and industrial projects.

History of Brokerage

- 2003 – Present: Merged Massa Realty & Development Corp. with National Realty Services in 2003. Sr. Partner in the company. Manages Development Department, including six + projects
- 1989 – 2003: Founded Massa Realty & Development Corp. Sold and leased multi-family projects, commercial developments, warehousing plants, and distribution facilities.
- 1986 – 1989: Affiliated with Ohio Equities, Inc., a Columbus, Ohio commercial/industrial brokerage firm. Sold and leased industrial and commercial real estate. Started development company.
- 1981: Affiliated with Ruscilli Realty Company, a Columbus, Ohio commercial/industrial brokerage firm. Sold and leased industrial/commercial real estate.
- 1979 – 1981: Founded Equity Ltd. Realty. Sold and leased industrial and commercial real estate.
- 1974 – 1979: Received license in 1974, sold industrial, commercial, land, offices, investment and residential real estate property while affiliated with other brokers.

History of Development

- 1986 – Present: Industrial - 18 projects totaling 800,000 square feet
- 1985 – Present: Single Family - 20 projects totaling 2000 lots
- 1985 – Present: Multi-family - 3 projects totaling 100 units

- 1984 – Present: Development land - approximately 750 acres sold in Franklin and Delaware counties.

Columbus Board of Realtors (CBR)

Leadership Involvement with Columbus Board of Realtors

- 2000 – 2001: President of Columbus Board of Realtors
- 1999 – 2000: President-Elect of Columbus Board of Realtors
- 1998 – 1999: Treasurer of Columbus Board of Realtors
- 1997 – 1998: Secretary of Columbus Board of Realtors
- 1994: Chairperson that created the CI Section for new Commercial Investment
- 1987 – 1990: Trustee of the Columbus Board of Realtors

Appointments to Committees, Ad hoc and Standing

- 2001 – 2002: Foundation Fund Advisory Board Co-Chair
- 1995: Design & construction of Columbus Board of Realtors Association Headquarters
- 1993 – 1995: MLS Committee
- 1993: Building Committee Task Force
- 1992: Realtor Political Action Committee (RPAC) - Chair
- 1989 – 1990: Strategic and Long Range Planning
- 1988 – 1990: Budget and Finance Committee
- 1988: Commercial/Industrial Committee
- 1988: Impact Fee - Ad hoc Committee
- 1988: Northland Plan Task Force - Ad hoc Committee
- 1987: Governmental Affairs - Committee Chair
- 1984: Membership - Committee Chairman
- Columbus Board of Realtors Foundation Fund, Charter Member

- National Association of Realtors (RPAC), Life Member
- CORPAC, Life Member

Ohio Association of Realtors (OAR)

Appointments to Committees and Boards

- 1987 – '90, '94, '97 – '01: OAR Trustee
- 1999 – 2001: Large Board Metro Presidents Committee Member

National Association of Realtors (NAR)

Leadership Involvement

- 1999 – 2001: Delegate to National Convention

Other Associations and Appointments

- Past President in 1987 of Columbus Commercial Industrial Investment Realtors (CCIIR) and current member
- Appraisal Appointments - Probate Court
- Receivership appointments - Franklin County Common Pleas Courts

Real Estate Organization Affiliations

- 2001: Accepted Member of Counselors of Real Estate
- Society of Industrial and Office Realtors
 - 1998: President
 - 1997: Vice President
 - 1997 – 2000: National Admissions Committee
 - 1992: Regional Conference - Chair
- 1992 – Present: Vice-Chairman of the Land Review Commission Member, appointment City of Columbus
- National Association of Industrial and Office Parks (NAIOP) Past Board Member Central Ohio Chapter
- Urban Land Institute (ULI) member

Community Organization Affiliations

- Chamber of Commerce - Retention and Expansion Committee
- Columbus Day/USA - 2 year term as Trustee
- Athletic Club of Columbus - House Committee and Construction Committee

- Columbus Italian Club - Past President
- Member of St. Joseph Cathedral

Community Organization Affiliations (continued)

- Riviera Country Club, member
- 1996 – 1997: Parkland Dedication Committee – City of Columbus

Education

- High School - Bellaire, Ohio - Bellaire St. Johns
- College - University of Tennessee - Chattanooga
1966: Athletic Scholarship
1972: Ohio University, B.S.
- 1977: Received Graduate of Realtors Institute Designation

Personal Information

- Marital Status: Married, Terrie Elaine
- Children: One, Nicholas Anthony
- Hobbies: Golf, Boating, Fishing and Travel