



# Quotation

7979 Gateway Blvd., Suite 210  
Newark, CA 94560-1156  
Phone (888) 274-6877 Fax (650) 887-2106

**DATE** 10/27/2021  
**Quotation #** COLUMBOH102721  
**Customer ID** Columbus OH

**Quotation For:**  
Deputy Director George Speaks  
City of Columbus  
Department of Public Safety  
77 North Front Street  
Columbus, OH 43215

*Quotation valid until: 2/6/2022  
Prepared by: K Isotalo*

**Comments or Special Instructions:** Renewal of Annual Respond (formerly Flex) Subscription Services for an additional one-year term (February 7, 2022 through February 6, 2023) for the Phase I 9 mi<sup>2</sup> coverage area. The proposed services will be delivered according to the terms and conditions contained in the ShotSpotter Flex Services Agreement dated October 4, 2018, as subsequently amended, which is incorporated herein by reference.

SALESPERSON	P.O. NUMBER	SHIP DATE	SHIP VIA	TERMS	
Layne			Electronic	Net 30	
QUANTITY (mi <sup>2</sup> )	DESCRIPTION		UNIT PRICE (per mi <sup>2</sup> )	TAXABLE?	AMOUNT
9	Renewal of ShotSpotter Annual Subscription Services for Phase I for 2/7/2022 to 2/6/2023.		\$70,000		\$630,000.00
				SUBTOTAL	\$630,000.00
				TAX RATE	
				SALES TAX	-
				OTHER	-
				<b>TOTAL</b>	<b>\$630,000.00</b>

Please indicate your acceptance of this quote by issuing a Purchase Order referencing the Quotation # above. ShotSpotter will issue an invoice once we receive the PO.

If you have any questions concerning this quotation, please contact Karen Isotalo - Vice President, Sales Operations at 510-298-8668 or [kisotalo@shotspotter.com](mailto:kisotalo@shotspotter.com)

**THANK YOU FOR YOUR BUSINESS!**