

MEMORANDUM

TO: Paul Rakosky  
Director of Finance and Management

FROM: Greg Davies  
Director of Public Utilities

DATE: February 12, 2013

RE: BID RECOMMENDATION – LABORATORY STERILIZER  
BID PROPOSAL #SA004740

The Purchasing Office opened formal bids on January 17, 2013 for the purchase of a Laboratory Sterilizer for the Division of Sewerage and Drainage. Five (5) bids were received.

Dependable Sterilizer Repair, Inc. was the apparent low bid at \$31,250.00. They, however, did not submit an acknowledgement in the bid proposal of the addendum that modified the specifications to accept a hinged door as an acceptable alternate, and has therefore been deemed non-responsive by the Purchasing Office.

The second lowest bid was Consolidated Sterilizer Systems at \$33,278.70 and has been deemed responsive by the Purchasing Office.

Therefore, the Division of Sewerage and Drainage is recommending the award go to Consolidated Sterilizer Systems as the lowest responsive, responsible, and best bidder to meet our specifications. This award is for one (1) laboratory sterilizer. The total award will be for \$33,278.70.

If additional information is needed please contact James D. Bond at 614-645-6272.



Price Tabulation - Bid #SA004740 - BI006159  
 Purchase of Lab Sterilizer - Opened 1-17-2013

Item #	Desc.	Qty.	Consolidated Sterilizer Each	Dependable Sterilizer Repair Inc Each	Geneva Scientific LLC Each	Products Unlimited, Inc Each	Steris Corporation Each
1	Laboratory Sterilizer/autoclave Including Operating Software, Installation and Training	1	\$33,278.70	\$31,250.00	\$40,420.00	\$43,751.50	\$34,748.00

Bidder Tabulation - Bid #SA004740 - BI006159  
Purchase of Lab Sterilizer - Opened 1-17-2013

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	C.C. #	Other
Consolidated Sterilizer Systems 76 Ashford St Boston, MA 02134	Katie Kenney PH(617)782-6072 x 20	N	Y	Y	Y	Y	Y	Y	N	Quote only good for 30 days from January 15, 2013
Dependable Sterilizer Repair, Inc. 6803 28th Ave Kenosha, WI 53143	Joseph Nessi PH(888)358-8841	N	Y	Y	Y	Y	Y	Y	Y	Bidding Remanufactured Unit. Did not include product literature. Addendum page 4B missing.
Geneva Scientific LLC PO Box 408 Fontana WI 53125	Natalie Behlman PH(262)245-1500	N	Y	Y	Y	Y	Y	Y	Y	
Products Unlimited, Inc. 115 E First St PO Box 339 Justin, TX 76247	Susan Rathel PH(800)865-4683	N	Y	Y	Y	Y	Y	Y	N	No addendum Page 4B.
Stens Corporation 5960 Haisley Rd Mentor, OH 44060	Andrew Felzer PH(847)331-8068	N	Y	Y	Y	Y	Y	Y	N	No Addendum page 4B. Quoted own terms and conditions.