

**ONE ORIGINAL AND 2 COPIES  
OF THIS BID MUST BE SUBMITTED**

Bidder submitting this Bid should check the appropriate box.

This is:  The Original

This is:  One of the Copies



## Invitation to Bid

**City of Columbus, Ohio**  
Purchasing Office  
77 N Front Street, 5<sup>th</sup> Floor  
Columbus, Ohio 43215  
614/645-8315

**SA005979/ Fujitsu Tablets & Accessories**  
(Solicitation No.) / (Item)

**Technology**  
(Department)

(Division)

**Bid Opening Date and Time**  
**Thursday, August 20, 2015**  
**at 11:00 a.m. local time**

Sealed proposals will be received by the Purchasing Office at 77 N. Front Street, 5<sup>th</sup> Floor, Columbus, Ohio 43215 until this date and time and then will be publicly opened and read. Proposals received after the opening time will be returned to the bidder unopened. The City will not be responsible for late mail or other deliveries.

**NOTE: FAILURE TO RETURN THIS BID PROPOSAL INTACT MAY BE CAUSE FOR REJECTION.**

### Bid Proposal Submitted By:

Upstate Wholesale Supply, Inc (DBA: Brite Computers)  
Company Name

7647 Main Street Fishers  
Street Address

Victor  
City

NY  
State

14564  
Zip

16-1382350  
Federal I.D. No.

YES /  NO (circle one)  
Contract Compliance No.

lsengle@britecomputers.com  
E-Mail Address

Lindsey Sengle  
Contact Person

585-869-6037  
Phone No.

585-758-0222  
Fax No.

**CONTACTS FOR INFORMATION  
CONCERNING THIS BID PROPOSAL**

**Solicitation No.:**

**Title:** Fujitsu Tablets & Accessories

**Department/Division or Agency:** Technology

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**CITY OF COLUMBUS PURCHASING OFFICE**

Contact the following individuals on questions regarding specifications:

	<u>NAME</u>	<u>E-MAIL</u>
<b>Procurement Specialist:</b>	<u>Antonio Beasley</u>	<u>aobeasley@columbus.gov</u>
<b>Secondary Contact:</b>	<u>R. Fred Myers</u>	<u>rfmyers@columbus.gov</u>

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**EQUAL BUSINESS OPPORTUNITY COMMISSION OFFICE**

**Contract Compliance Applications** are available online by registering at the City of Columbus Vendor Services website: <http://vendorservices.columbus.gov/e-proc/>

For assistance with questions regarding **Contract Compliance**, telephone (614) 645-4764.

## EQUAL OPPORTUNITY CLAUSE

- (1) The contractor will not discriminate against any employee or applicant because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: employment upgrading, demotion, or termination; rates of pay or other forms of compensation; and selection for training. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices summarizing the provisions of this Equal Opportunity Clause.
- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that the contractor is an equal opportunity employer.
- (3) It is the policy of the City of Columbus that business concerns owned and operated by minority and female persons shall have the maximum practical opportunity to participate in the performance of contracts awarded by the city.
- (4) The contractor shall permit access to any relevant and pertinent reports and documents by the Executive Director for the sole purpose of verifying compliance with this article, and with the regulations of the Equal Business Opportunity Commission Office. All such materials provided to the Executive Director by the contractor shall be considered confidential.
- (5) The contractor will not obstruct or hinder the Executive Director or her deputies, staff, and assistants in the fulfillment of their duties and responsibilities imposed by Article I, Title 39.
- (6) The contractor and each subcontractor will include a summary of this Equal Opportunity Clause in every subcontract. The contractor will take such action with respect to any subcontract as is necessary as a means of enforcing the provisions of the Equal Opportunity Clause.
- (7) The contractor agrees to refrain from subcontracting any part of this contract or contract modification thereto to a contractor not holding a valid contract compliance number as provided for in Article I, Title 39.
- (8) Failure or refusal of a contractor or subcontractor to comply with the provisions of Article I, Title 39, may result in the cancellation of this contract.

**ALL CONTRACTORS MUST HOLD A VALID CONTRACT COMPLIANCE  
CERTIFICATION NUMBER ISSUED BY THE EBOCO EXECUTIVE DIRECTOR.**

**For information regarding contract compliance, please contact the Equal Business Opportunity Commission Office at 614.645.4764 or online: <http://eboco.ci.columbus.oh.us/>**

***Contract Compliance Applications are available online by registering at the City of Columbus Vendor Services website: <http://vendorservices.columbus.gov/e-proc/>***

**City of Columbus Home Page: <http://www.columbus.gov>**

MELINDA CARTER  
Executive Director

THE CITY OF  
**COLUMBUS**  
MICHAEL B. COLEMAN, MAYOR

EQUAL BUSINESS  
OPPORTUNITY

11/14/2013

UPSTATE WHOLESALE SUPPLY

Lindsey Sengle

DBA BRITE COMPUTERS

Victor, NY 14564

Subject: **Contract Compliance Confirmation**

Dear Lindsey Sengle:

The Equal Business Opportunity Commission Office (EBOCO) has approved your request to obtain a contract compliance number. Your contract compliance number is **161382350** and is active for two years, **November 13, 2013** through **November 13, 2015**. Prior to the expiration of your contract compliance number, a new application must be completed on the City's website at:

<http://vendorservices.columbus.gov>

At the website you will be directed to complete a vendor profile. The vendor profile will be used to keep you informed of city opportunities. After completing the vendor profile, proceed to the contract compliance link. It is critical that you complete the contract compliance application. The Columbus City code requires that all contractors have a valid contract compliance number. Failure to complete the application will adversely impact your company's ability to submit bids on city projects and/or delay payment on existing contracts.

This contract compliance number must be used each time your company participates in the City's bidding process. In the event of changes in pertinent information, (company name, ownership and/or legal structure, address, etc..) you are required to update your contract compliance application. All updates can be made on the website.

Thank you for your interest in doing business with the City of Columbus. If the Office of Contract Compliance can be of any further assistance please call us at (614) 645-4764.

Thank you for your interest in doing business with the City of Columbus. If the Office of Contract Compliance can be of any further assistance please call us at (614) 645-2203.

CITY OF COLUMBUS / DEPARTMENT OF TECHNOLOGY  
FUJITSU TABLET AND ACCESSORIES  
PROPOSAL

To the Finance & Management Director of the City of Columbus, Ohio:

We (I) propose to furnish the following article(s) and/or service(s) at the price(s) and terms stated subject to all instructions, conditions, specifications and all attachments hereto. We (I) have read all attachments including the specifications and fully understand what is required.

Prices are to be quoted F.O.B. Destination, Freight Prepaid and Allowed to the City of Columbus:

Item No.	Qty Each	Item name	Manf. Part #	Unit Price (In Figures)	Unit Price (In Words)	Extended Cost
1	193	T725 Configuration 1 with 4GB (Reference Section 3.2.1)	BTTKD30000HAAB CX	\$ 1849.00	ONE THOUSAND EIGHT HUNDRED & FORTY-NINE DOLLARS	\$ 356,857.00
2	193	3-Year Accidental Damage Protection (ADP) (Reference Section 3.2.2)	FUJ38-1233-01	\$ 119.00	ONE HUNDRED & NINETEEN DOLLARS	\$ 22,967.00
3	213	Auto/Air Adapter (Reference Section 3.2.3)	FPCAA07	\$ 80.00	EIGHTY DOLLARS	\$ 15,440.00
4	30	Replacement Stylus Set (Pack of 2) (Reference Section 3.2.4)	FPCPN28AP	\$ 39.00	THIRTY-NINE DOLLARS	\$ 7,527.00
5	60	Port Replicator (Reference Section 3.2.5)	FPCPR231AR	\$ 135.00	ONE HUNDRED & THIRTY FIVE DOLLARS	\$ 26,055.00
6	20	Spare Main Lithium ion Battery (Reference Section 3.2.6)	FPCBP446AP	\$ 129.00	ONE HUNDRED & TWENTY NINE DOLLARS	\$ 24,897.00

\*Please see additional pricing offer in Brite proposal, section III, of course pages

## **I. Introduction**

This proposal for the City of Columbus, Ohio outlines the qualifications and experience of Brite Computers to provide the City of Columbus with the Fujitsu T725 Lifebook Tablets and associated accessories for the replacement of aging equipment for the users who work in the field throughout the Department of Public Utilities.

As required, Brite Computers is a "Direct" Fujitsu reseller. Please find the attached confirmation letter from Fujitsu.

## **II. Requirements for Fujitsu Lifebook T725**

Brite Computers proposes to provide the City of Columbus, OH with 193 Fujitsu T725 Lifebook Tablets & Associated accessories with the following specifications:

### **3.1 Brite Computers Proposed Specifications for Fujitsu Lifebook T725:**

- 3.1.1 Term: One time buy
- 3.1.2 Pricing: Fixed and all freight costs are included

### **3.2 Specific Requirements**

- 3.2.1 Fujitsu T725 Configuration with 1 4GB – Manufacturer Part Number BTTKD30000HAABCX
- 3.2.2 3 Year Accidental Damage Protection (ADP) – Manufacturer Part Number FUJ38-1233-01
- 3.2.3 Auto/Air Adapter – Manufacturer part number FPCAA07
- 3.2.4 Replacement Stylus Set (Pack of 2) - Manufacturer part number FPCPN28AP
- 3.2.5 Port Replicator - Manufacturer part number FPCPR231AR
- 3.2.6 Spare Main Lithium Ion Battery - Manufacturer part number FPCBP446AP

## **III. Additional Pricing Offer**


If awarded this contract to provide 193 Fujitsu T725 Lifebook Tablets Brite Computers will provide the City of Columbus, OH with a bulk purchase price rebate credit of \$101.00 per unit for a total of \$707.00 for the 7 Fujitsu T725 Lifebook Tablets previously awarded to Brite on PO FP025752.

GARY R. CAVIN  
Director

THE CITY OF  
**COLUMBUS**  
MICHAEL B. COLEMAN, MAYOR

September 4, 2015

TO: Gary R. Cavin, Director and CIO, Department of Technology  
From: Sonia Krammes, IT Account Manager, Department of Technology  
Through: Gwen Akrobettoe, Assistant Director, DoT  
SUBJECT: Award of SA005979 – Fujitsu Tablets and Accessories



The Department of Technology (DoT) through utilization of an Invitation to Bid process, received 4 bids in response to SA005979 for purchase of Fujitsu Tablets and Accessories. The Department of Technology has reviewed the proposals received, and is recommending that award be made Brite Computers, the lowest responsive, responsible and best bid submitted.

VENDOR	BID AMOUNT	COMPLETE	COMMENTS
Upstate/Brite	\$408,007.00*	Yes	Complete Bid - math error
SHI	\$450,996.93	Yes	CC expires 10/29/2015 Complete Bid
Brown Enterprise	\$467,226.88	Yes	Complete Bid
Aprisa	\$458,600.04	Yes	Complete Bid

\*Pricing includes a \$707.00 rebate credit ( $\$408,714.00 - \$707.00 = \$408,007.00$ )

It appears the lowest, responsive, responsible and best bid is Upstate/Brite., in the amount of \$408,007.00.

CC: Gwen Akrobettoe, Assistant Director, Department of Technology,  
Brett Slater, Department of Technology,

