

Donald A. Payne

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Objective Provide excellent Real Estate Services to the industry as a whole

Experience 1990-Present Vision Realty Inc. Columbus, OH

- * 30+ years Residential Real Estate Sales Experience
- * Real Estate Broker, 8/1987
- * Manages 7 agents
- * Client Care Coordinator averaging 150 transactions annually
- * Team Leader of the Don Payne Group focusing on listings and buyer specialists
- * Liaison between Asset Management companies

1979-1990 Century 21 Columbus, OH

Realtor^(R)

- * Real Estate Sales, 10/1979
- * Average 50 transactions annually

Professional Achievements

Real Estate Broker

- * Practiced Real Estate for 30+ years
- * Serviced Bank REO Properties since 2001
- * Serviced REO Listings:
 - LPS
 - American Home Mortgage
 - Stonegate Bank
 - LOGS REO
 - HomeEq Servicing

Areas of Expertise

- * Bank REO
- * Single Family, Multi-family sales
- * Client Acquisition/Customer Retention

Professional Memberships/ Designations

- * Certified Residential Specialist (CRS), 2011
- * Certified Distressed Property Expert (CDPE), 2009
- * Columbus Board of Realtors (CBR)
- * National Association of Realtors (NAR)
- * National Association of Real Estate Brokers (NARAB)
- * Ohio Board of Realtors (OAR)

Successes

- * Featured Blog in the Daily Feed, Nov. 2013 issue
- * Appointed to Land Review Commission,
- * Board of Columbus Land Bank
- * Qualstan Homes Salesman of the Year, 1991
- * U.S. Army Veteran