



Sales Quote #109813

by Jon Stones

Date 2/6/2015

110 South Regent Street, Suite 500
Salt Lake City, UT 84111
(801) 363-9127 * (801) 363-9144 fax
(800) 363-9127 toll-free

Bill To: Columbus Division of Police
Attn: Lt. Marc Dopp
120 Marconi Blvd
Columbus, OH 43215

Ship To: Columbus Division of Police
Attn: Lt. Marc Dopp
120 Marconi Blvd
Columbus, OH 43215

For: Columbus Division of Police
Attn: Lt. Marc Dopp
120 Marconi Blvd
Columbus, OH 43215

Phone: 614-645-4014 Fax:

Qty	Description	Unit Price	Discount Amount	Extended Price
12	ProQA Software Licenses (Medical - Paramount - Standard - North American English) Automated calltaking software	\$3,500.00		\$42,000.00
12	ProQA Software Licenses (Fire - Paramount - Standard - North American English) Automated calltaking software	\$3,500.00		\$42,000.00
1	XLerator Server Suite 21-30 Users (North American English) Client server software application suite	\$6,000.00		\$6,000.00
7	ProQA Software Licenses - training (Medical - Paramount - Standard - North American English) Training, non-live calltaking software	\$1,750.00		\$12,250.00
7	ProQA Software Licenses - training (Fire - Paramount - Standard - North American English) Training, non-live calltaking software	\$1,750.00		\$12,250.00
1	XLerator Server Suite 11-20 Users (North American English) Client server software application suite (Training Environment)	\$4,500.00	\$2,250.00	\$2,250.00
6	Cardset (Medical - 12.2 - Standard - North American English) Licensed manual protocol set for backup	\$495.00		\$2,970.00
3	Cardset (Fire - 6.1 - Standard - North American English) Licensed manual protocol set for backup	\$495.00		\$1,485.00
2	S.E.N.D. CD (Medical - North American English) S.E.N.D. training CD	\$65.00		\$130.00
1	Trip Charge/Travel Expenses Travel expense	\$7,500.00		\$7,500.00
10	ED-Q Certification Course Registrant (Host) (Medical) Materials, tuition and certification (2 days, 16 hours)	\$500.00		\$5,000.00
10	ED-Q Certification Course Registrant (Host) (Fire) Materials, tuition and certification (2 days, 16 hours)	\$500.00		\$5,000.00
150	Certification Course Registrant (Host) (Medical - North American English) Materials, tuition and certification.	\$325.00		\$48,750.00
150	Certification Course Registrant (Host) (Fire - North American English)	\$325.00		\$48,750.00

"To lead the creation of meaningful change in public safety and health."



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Materials, tuition and certification.

1	Project Management/Implementation Support (M/F) Implementation support and quality management program development	\$25,500.00		\$25,500.00
1	Accredited Center of Excellence Application Fee (M/F) IAED fee for accreditation	\$6,750.00	\$6,750.00	\$0.00
1	National Q Service - (Medical) Expert case review and reporting for 70 calls per week for first 3 months after go live & then mentoring and calibration on 70 calls per week for next 3 months (6 Months total). *Renewable option	\$25,480.00		\$25,480.00
1	National Q Service - (Fire) Expert case review and reporting for 25 calls per week for first 3 months after go live & then mentoring and calibration on 25 calls per week for next 3 months (6 Months total). *Renewable option	\$9,100.00		\$9,100.00
1	Pre-Implementation Site Evaluation (M/F) On-site operational and technical assessment	\$2,500.00	\$2,500.00	\$0.00
1	Contract Notes- 9 EMD/ EFD full ProQA licenses and 5 EMD/EFD training ProQA licenses are already held by Columbus Division of Fire. These licenses will be transferred to Columbus Division of Police and maintained by the same.	\$0.00		\$0.00
1	ACE Accreditation Discount Discount for IAED ACE Accreditation if achieved within 18 months of Go Live. \$17,290 Charged if milestone not achieved.	(\$34,580.00)		(\$34,580.00)
1	Contract Notes \$11,910 bottom line discount only valid if order is received by Mar 20, 2015	\$0.00		\$0.00
1	Contract Notes This quote is in conjunction with Sales Quote #109708 & has to be submitted at the same time. These two quotes can be paid from 2 separate sources.	\$0.00		\$0.00

Sub-Total:	\$261,835.00
Discount:	\$11,910.00
Tax:	\$0.00
Shipping & Handling:	\$25.00
Total:	\$249,950.00

This quote is valid for 120 days from date of issue. Unless otherwise agreed to in writing, all prices quoted are exclusive of any applicable sales, use, withholding and other taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. Payment terms are Net 30 unless otherwise noted.

Seller will use reasonable efforts to deliver products on time, but will not be liable for any expenses or damages incurred as a result of late delivery or for circumstances beyond Seller's reasonable control. Shipments are made F.O.B. origin, which is Salt Lake City, UT, USA. All insurance expenses and risk of loss are assumed by Buyer.

Purchasing or signing below acknowledges your agreement to the terms above and to the "break the seal" or "click to accept" license agreement associated with the licensed product(s). The license agreement is included with the licensed product(s) and you will have the opportunity to read it before opening or installing. If unacceptable, you may return the licensed product(s) within 10 days of receipt for a refund, less any applicable restocking fees and original shipping charges.

Sign here _____ Date _____

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