



Quotation No: **20150617-01-R2**
Please refer to this number when ordering.

Date: 7/7/2015

Please send your purchase order to:

To: **City of Columbus**
2104 Jackson Pike
Columbus, OH 43223
USA

Attn: Howard Zimmerman

Email: hzz@columbus.gov
Tel: (614) 645-3137 x1216

Invensys Systems, Inc.
c/o Weiss Instrument
300 Mt. Lebanon Blvd., Suite 2202
Pittsburgh, PA 15234
USA

Email: sales@weissinstrument.com
Tel: (412) 344-1500
Fax: (412) 344-5504

Inquiry Reference: **AW/WP Upgrade**

Please find attached quotation for the items you requested.

Orders placed on or before the expiration date will be billed at prices quoted.

This quote is valid for 90 calendar days from the date of this quote.

Firm Prices: Prices are in US Dollar and are firm for all Invensys IOM equipment shipped and/or services. Pricing level is for a single purchase order. Multiple purchase orders may affect pricing.

Taxes and Duties: Sales taxes, duties and other fees are not included in this quotation.

Payment Terms: Net 30 days. All invoices are due and payable within 30 days from invoice date.

Freight: FOB Destination, PPD & Charged

Estimated Shipment: 4 weeks ARO

Notes:

- Special Advantage discounts are included. Advantage upgrade discounts are provided in exchange for return of the refurbishable older equipment identified in this quotation. The decommissioned equipment is to be returned within 3 months of shipment of the new equipment to: Invensys, 15 Pond Ave., Foxboro, MA 02035, Attn: Dept. 910, RA#Axxxx, where the RA is the Sales Order number for the new equipment, preceded by an "A". Failure to return the old equipment can result in additional billing.
- Special Customer FIRST Agreement discounts are included. Customer FIRST discounts are provided to users maintaining an annual support agreement with Foxboro.
- This proposal includes up to ten days of Foxboro-supplied services for integrate, load, install, and power-up test the new workstations.
- Invensys Systems, Inc.'s federal tax I.D. number is 04-1339430.

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Prices in US Dollar

Item	Qty	Model	Description
1.00	3	H9260G9E078T	Model H92 Workstation For Windows
	H92	FUNCTION: Model H92 Workstation for Windows® Workstation Class Xeon processor, with pre-configured and installed Microsoft® Windows®7 64 bit operating system, in a Mini-Tower package. The base unit consists of an Internal SATA Hard Drive, 4 Gb of ECC RAM, Internal DVD/CDRW Drive, Mouse, Keyboard and PCIe Dual Head Digital Video Interface. The Workstation Model H92 for Windows can be connected to the I/A Series V8.x Mesh Control Network via required fiber optic or copper Ethernet adapter cards for MESH connectivity.	
	6	SYSTEM VERSION/O.S. LICENSES: I/A Series® Software Version 8.8 (and later) with Windows 7	
	0	FUTURE OPTION: Not used	
	G	POINTING DEVICE & VIDEO CARD: Mouse + Dual Head video Analog/DVI-I interface (Matrox M9120)	
	9	RAM: 8GB of DDR3 ECC RAM	
	E	INTERNAL SYSTEM DISK: Two 500 GB hard drives in RAID 1 configuration	
	0	BACKUP DEVICE: None	
	7	ETHERNET CARD: Two Single Port Fiber MT-RJ PCIe card NICs + One Integrated RJ-45 NIC	
	8	I/O CARDS: One Serial port attached to motherboard with Adapter	
	T	HARDWARE TRADE-IN UPGRADE CREDIT: Advantage Discount for return of P92	

Each Sell List:	\$4,826.42	Each Sell Net:	\$2,413.21
Total Sell List:	\$14,479.26	Total Sell Net:	\$7,239.63
		Sell Disc:	-50.00 %

Item	Qty	Model	Description
2.00	1	S10B2422011Y	Foxboro Evo & I/A Series Workstation SW License
	S10	FUNCTION: Software Suite License for Foxboro Evo +I/A Series Software Suite License for Foxboro Evo & I/A Series Workstations, Servers, and Virtual Machines with optional selections for Size, Networking, Operator Displays, Hosting Services, Engineering Tools, and Field Device Managers. Paper license certificate.	
	B	VERSION: For Foxboro Evo & I/A Series with H92 Workstation	
	2	ANALOG I/O QTY: Up to 250 Analog I/O Points	
	4	DIGITAL I/O QTY: Up to 1,000 Digital I/O Points	
	2	NETWORKING: Redundant Ethernet	
	2	OPERATOR DISPLAY MANAGERS: Two	
	0	VIEW ONLY DISPLAY MANAGERS: None	
	1	HOSTING SUPPORT: Control Services	
	1	ENGINEERING TOOLS: FoxDraw	
	Y	UPGRADES: Software version upgrade discount for customer sites covered by a Standard, SvcAgmt disc for sites at Preferred Version Upgrade covered by a Standard, Premium or Elite level Customer First Service Agreement	

Each Sell List:	\$17,370.37	Each Sell Net:	\$0.00
Total Sell List:	\$17,370.37	Total Sell Net:	\$0.00
		Sell Disc:	-100.00 %

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Item	Qty	Model	Description	
3.00	2	S10B2422001Y	Foxboro Evo & I/A Series Workstation SW License	
	S10	FUNCTION: Software Suite License for Foxboro Evo +I/A Series Software Suite License for Foxboro Evo & I/A Series Workstations, Servers, and Virtual Machines with optional selections for Size, Networking, Operator Displays, Hosting Services, Engineering Tools, and Field Device Managers. Paper license certificate.		
	B	VERSION: For Foxboro Evo & I/A Series with H92 Workstation		
	2	ANALOG I/O QTY: Up to 250 Analog I/O Points		
	4	DIGITAL I/O QTY: Up to 1,000 Digital I/O Points		
	2	NETWORKING: Redundant Ethernet		
	2	OPERATOR DISPLAY MANAGERS: Two		
	0	VIEW ONLY DISPLAY MANAGERS: None		
	0	HOSTING SUPPORT: None		
	1	ENGINEERING TOOLS: FoxDraw		
	Y	UPGRADES: Software version upgrade discount for customer sites covered by a Standard, SvcAgmt disc for sites at Preferred Version Upgrade covered by a Standard, Premium or Elite level Customer First Service Agreement		
	Each Sell List:	\$14,937.54	Each Sell Net:	\$0.00
	Total Sell List:	\$29,875.08	Total Sell Net:	\$0.00
			Sell Disc:	-100.00 %

Item	Qty	Model	Description	
4.00	1	Q0301RA	I/A Series Report Package	
	Q0301RA	FUNCTION: The I/A Series Report Package Is A Windows NT-Based Reporting System That Allows A User To Create, Schedule, And Distribute Reports Using Microsoft Excel And The AIM*Historian Or The I/A Historian. It Consists Of A Reported Builder Graphical Interface, An Easy-To-Use Scheduler, And Pre-Formatted Report Templates. The I/A Series Report Package Can Run On An AW70 Or Generic Networked NT Server.		
	Each Sell List:	\$12,457.26	Each Sell Net:	\$11,211.53
	Total Sell List:	\$12,457.26	Total Sell Net:	\$11,211.53
			Sell Disc:	-10.00 %

Item	Qty	Model	Description	
5.00	1	K0201GD	FoxView/FoxDraw V10.x For Win7/S2008 Media Kit	
	K0201GD	FUNCTION: FoxView/FoxDraw V10.x for Windows 7 and Windows Server 2008. Installation CD and instructions. Requires S-Code license for use.		
	Each Sell List:	\$208.83	Each Sell Net:	\$0.00
	Total Sell List:	\$208.83	Total Sell Net:	\$0.00
			Sell Disc:	-100.00 %

Item	Qty	Model	Description	
6.00	1	K0201HY	Foxboro Evo Control Core Services v9.x	
	K0201HY	FUNCTION: Software media for Windows 7 and Server 2008 platforms, release notes and electronic documentation. Provides support for qualified workstations and servers to run with multiple CPU cores enabled. Requires S10 software license.		
	Each Sell List:	\$317.92	Each Sell Net:	\$0.00
	Total Sell List:	\$317.92	Total Sell Net:	\$0.00
			Sell Disc:	-100.00 %

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Item	Qty	Model	Description
7.00	1	K0174MA	Foxboro Evo Electronic Documentation
		K0174MA	FUNCTION: Includes one DVD in jewel case representing Foxboro Evo 2014 electronic documentation.
		Each Sell List:	\$89.14 Each Sell Net: \$80.23
		Total Sell List:	\$89.14 Total Sell Net: \$80.23
			Sell Disc: -10.00 %

Item	Qty	Model	Description
8.00	1	Q0301RG	I/A Series Report Package Documentation
		Q0301RG	FUNCTION: Contains installation guide and user guide for the I/A Series Report Package
		Each Sell List:	\$110.50 Each Sell Net: \$99.45
		Total Sell List:	\$110.50 Total Sell Net: \$99.45
			Sell Disc: -10.00 %

Item	Qty	Model	Description
9.00	1	K0201GA	V8.x Windows 7 & Windows Server 2008 CD Media Kit
		K0201GA	FUNCTION: Includes base I/A Series 8.x software media for Windows 7 and Windows Server 2008 platforms, release notes and electronic documentation. Requires S10 software license.
		Each Sell List:	\$317.92 Each Sell Net: \$286.13
		Total Sell List:	\$317.92 Total Sell Net: \$286.13
			Sell Disc: -10.00 %

Item	Qty	Model	Description
10.00	6	P0972KW	Fiber Optic Multimode Cable, MT-RJ/MT-RJ, 15 m
		P0972KW	FUNCTION: Length: 15 Meters. MMF 62.5/125 µm Fiber Optic Plenum Cable. Connectors: MT-RJ On Each End. Wiring: 1 To 1 (i.e. No Crossover).
		Each Sell List:	\$118.59 Each Sell Net: \$106.73
		Total Sell List:	\$711.54 Total Sell Net: \$640.38
			Sell Disc: -10.00 %

Item	Qty	Model	Description
11.00	1	P0924UT	Laser Color Graphics Printer 120 VAC Parallel/USB
		P0924UT	FUNCTION: Okidata C711 Digital Color Printer, 120 VAC Parallel/USB. Supersedes P0923ZC.
		Each Sell List:	\$1,351.36 Each Sell Net: \$1,216.22
		Total Sell List:	\$1,351.36 Total Sell Net: \$1,216.22
			Sell Disc: -10.00 %

Item	Qty	Model	Description
12.00	1	P0972RJ	10 Ft USB Extension Cable
		P0972RJ	FUNCTION: Includes A USB(A) Female And A USB(A) Male Connector. Use With Command Center II Locally Mounted Processors.
		Each Sell List:	\$25.21 Each Sell Net: \$22.69
		Total Sell List:	\$25.21 Total Sell Net: \$22.69
			Sell Disc: -10.00 %

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Item	Qty	Model	Description
13.00	1	VAS-S-IA-AP	Advantage Program Services-IA
		VAS-S-IA-AP	FUNCTION: Field Service technical review of Advantage quotation and site survey to ensure consistency with customer requirements. Includes workstation integration, software loading, installation, and startup services. If additional labor is required, not due to delays caused by Schneider Electric, such labor can be provided on a time and material basis.
		Each Sell List:	\$18,108.88
		Total Sell List:	\$18,108.88
		Each Sell Net:	\$16,297.99
		Total Sell Net:	\$16,297.99
		Sell Disc:	-10.00 %

Item	Qty	Model	Description
14.00	1	VAS-S-IA-SS	Site Services – IA Reports
		VAS-S-IA-SS	FUNCTION: Services provided to convert two existing reports to the new I/A Series report software. Majority of work is performed off site. The following reports will be created using the standard report package:
			<ul style="list-style-type: none"> • <u>Four Daily Report</u> i.e. Incinerator 1, Incinerator 2, Scrubber 1 and Scrubber 2 [hourly data] • <u>One Monthly Report</u> [daily data]
			Excursion Report is not included in our offering. NO other new reports included in our offering.
			MS Excel Standard 2010 License is required. See item 15.00 (below).
		Each Sell List:	\$8,360.00
		Total Sell List:	\$8,360.00
		Each Sell Net:	\$7,524.00
		Total Sell Net:	\$7,524.00
		Sell Disc:	-10.00 %

Item	Qty	Model	Description
15.00	1	MSEXCEL	Microsoft Excel 2010
		MSEXCEL	FUNCTION: Microsoft Excel Standard 2010 edition (or equivalent). PC version for one user. For use with the I/A Reports package (item 4.00).
		Each Sell List:	\$375.00
		Total Sell List:	\$375.00
		Each Sell Net:	\$375.00
		Total Sell Net:	\$375.00
		Sell Disc:	0.00 %

Quote Sell List: \$104,158.27 Quote Sell Net: \$44,993.25

Invensys and Schneider Electric

Schneider Electric, a global specialist in energy management, completed its acquisition of Invensys PLC on 17th January, 2014. The Invensys Group is now part of the Schneider Electric group of companies. This change does not affect the terms or commitments of this proposal in any way and Schneider Electric will continue to support and invest in Invensys products and solutions.

Combining the strengths of Schneider Electric and Invensys will offer greater value to your business. Through this integration, we are building a global, innovative, technology company with a strong position in integrated industrial automation, software and energy management. Our ability to offer more comprehensive solutions – along with our global execution capabilities will enable Schneider Electric to help you increase business performance and improve operational efficiency.

Note to City of Columbus: We are still operating under “Invensys Systems Inc.” and all our Contracts and Purchase Orders should be made out to “Invensys Systems Inc.”