

RESUME

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EXPERIENCE:

THE HUNTINGTON NATIONAL BANK

Columbus, Ohio

2/94 to Present

President **Central Ohio Region**

Reporting to the Sr. Executive Vice President of The Huntington Bank, responsible for all Commercial and Retail Banking delivery, marketing and administration within the banks Central Ohio Region. Responsibilities include providing leadership to 725 employees, managing \$4.5 billion of deposits and \$3.5 billion of loans in the Columbus metro area including eight Community Banks.

9/92 to 2/94

Senior Vice President **Retail and Private Banking Administration**

Reporting to the Chief Executive Officer of Huntington Bank, with administrative responsibilities for the overall marketing and operational activities of both the Retail Banking and Private Banking groups within the Columbus City Region. This includes 45 banking offices, 495 employees, \$28 billion in deposits and \$1.2 million of loans.

12/89 to 9/92

Senior Vice President and Manager, **Private Banking Division**

Managed the Private Banking operations for the Columbus and central Ohio market area. These responsibilities included providing Administrative support for a staff of 23 with a loan portfolio of \$140MM and deposits of \$130MM.

10/86 to 12/88

Vice President and Business Development Manager, **Corporate Finance Group**

Participated in forming this group with responsibility for directing an active prospecting/referral program designed to develop corporate finance and investment banking opportunities. The group provided and arranged for non-traditional capital alternatives for middle market companies. Duties also included implementation of an effective marketing strategy, training, developing and motivating the department.

12/85 to 10/86

Vice President and Section Head, **National Accounts Division**

Managed and developed relationships of Fortune 1,000 companies headquartered in the Northeast and Mid Atlantic regions involving a staff of four. Traveled extensively to promote credit, cash management and International services. Personally responsible for New York City, servicing \$70 million in commitments, \$34 million in outstandings and \$20 million in deposits. Responsibilities included training, developing and motivating officers in the areas of commercial lending, credit review, project analysis and cross-selling of banks products and services.

12/82 to 12/85

Assistant Vice President,
National Accounts Division

Transferred to the National Division and assumed responsibility for new business development in the Mid Atlantic region of the United States. Duties included maintaining and servicing sixty-four accounts and \$51MM of line commitments as well as cross-selling bank products to existing and prospective customers. Also responsible for the local Ohio relationship of subsidiary companies and their officers. Promoted to Assistant Vice President in March, 1984, assuming additional responsibility for serving selected New York City accounts as well as prospecting for new business.

3/82 to 11/82

Commercial Officer,
Midwest Accounts Department

Assigned to The Corporate Banking Group, Midwest Banking Department and assumed full loan officer status. Primary responsibility included developing new business in Northeast Ohio and serving as back up to the department manager in the Pittsburgh area and for selected personal customers. Also assigned several special projects involving marketing, loan workout situations and annual departmental budgeting.

8/81 to 3/82

Commercial Credit Analyst,
Credit Department

Responsibilities included financial profitability and credit analysis, assisting loan officers in preparing credit presentations to committee through in-depth industry, product and company research.

12/80 to 8/81

INSURANCE OHIO CO. (subsidiary of The Ohio Co.)
Columbus, Ohio

Account Executive,
Commercial Insurance Division

Joined Insurance Ohio, Inc. as an Account Executive with initial responsibility for the production of commercial Property and Casualty Insurance in the City of Columbus. Also responsible for coordination and marketing of insurance products through The Ohio Company's statewide stock brokerage offices.

12/76 to 12/80

ALEXANDER & ALEXANDER INC.
Columbus, Ohio

Account Executive,
Employee Benefits Management Group

Responsible for marketing credit insurance products, employee benefit programs and third party claims administration to bank holding companies within a five state region through the Alexander & Alexander, Inc. offices. Specifically charged with making the initial contact and familiarizing bank holding company officers in the areas of self-funding and re-insurance.

11/75 to 12/76

**UNITED NEIGHBORHOOD CENTER CLARK COUNTY INC.
Springfield, Ohio**

**Community Resource Developer,
Public Relations Department**

Began with this United Way Agency as Community Resource Developer, assuming responsibility for public relations and the development of community support services. Assisted in the evaluation of data gathering, refinement of project goals and objectives as well as representing the agency at the local Chamber of Commerce and United Way offices.

EDUCATION:

Ohio State University, Columbus, Ohio
B.A. Liberal Arts; 1975

Graduate School of Banking
University of Wisconsin, Madison Wisconsin
Graduated with honors; 1987

Franklin University, Columbus, Ohio
Several courses in Accounting, Economics, and Finance

Springfield Catholic High School,
Springfield, Ohio
College Prep; 1971

PERSONAL:

Married, two children
Health, excellent

BOARD/CIVIC ACTIVITIES:

State Auto Mutual Insurance Company
Columbus Zoological Society
Wexner Center for the Arts
Columbus College of Art & Design (CCAD)
Experience Columbus
Central Ohio Transit Authority, (COTA)
Franklin County Convention Authority (FCCA)