

## EXHIBIT A

**To the Department of Technology Director of the City of Columbus, Ohio:**

We (I) propose to furnish the following article(s) and/or service(s) at the price(s) and terms stated subject to all instructions, conditions, specifications and all attachments to solicitation SA005437. We (I) have read all attachments including the specifications and fully understand what is required.

Item #	Part #	Description	Quantity	Unit Price	Unit Price in Words	Extended Price
1	177520141ME	EnCase® Cybersecurity v5 Medium Deployment (2,001- 10,000 Nodes, 1 SAFE/SNAP, 5 EX, 15 CC) - Electronic License	1 license	\$23,996.00	Twenty three thousand nine hundred ninety six dollars	\$23,996.00
2	310602100	EnCase® Cybersecurity SMS for 1 year	1 Year	\$4,799.20	Four thousand seven hundred ninety nine dollars twenty cents	\$4,799.20
3	750530002	EnCase® Cybersecurity Implementation Service – Standard (120 Hours)	1 Lot	\$33,000.00	Thirty three thousand dollars	\$33,000.00
4	400320917	EnCase® 1yr Annual Training Passport per student	1 Passport	\$5,500.00	Five thousand five hundred dollars	\$5,500.00
<b>TOTAL:</b>						\$67,295.20

PLEASE BE SURE TO SIGN YOUR BID ON PAGE 6.



Cover Letter  
June 11, 2014

City of Columbus, Ohio  
Purchasing Office  
77 N. Front Street  
Columbus, Ohio 43215

**RE: BID SA005437 for EnCase CyberSecurity v5**

Hello and thank you for the opportunity to compete for your business. Per instruction we have included the original and two hardcopies of our bid.

Please note this RFP contains an intellectual property indemnification provision and warranty language. We can't offer either of these when reselling a vendor's product/services. We've stricken these provisions in the attached bid, and need to add the following:

The City acknowledges that (i) FishNet Security is an authorized reseller of the third party products; (ii) the City's use of such products is subject to its acceptance of the applicable manufacturer's end user license agreement, service level agreement or other terms of use or service which may be presented in print, electronically or in any other format, and (iii) the only warranties or indemnifications relating to such product are those offered by the applicable manufacturer.

Our pricing bid is to be considered "All or None" for this opportunity.

Thank you,

David Normand  
FishNet Security, Inc.  
614-483-1137