

**FACT SHEET
OHIOHEALTH GROUP, LTD.
DECEMBER 2013**

I. STATEMENT OF PURPOSE – JOB CREATION

The Department of Development recommends a Columbus Downtown Office Incentive of fifty percent (50%) for a period of five (5) years for the purpose of retaining 41 existing positions and creating 65 new full-time permanent positions with an associated annual payroll of approximately \$4,426,000.

II. PROJECT HISTORY

OhioHealth Group, Ltd. provides managed care products and services in the United States. It offers health care services through a network of doctors and hospitals. The company also provides infrastructure facilities to integrate physicians and hospitals. In addition, the company offers credentialing and repricing services. OhioHealth Group, Ltd. provides its services to self-funded employers and union groups, brokers, benefit consultants, third party administrators, and insured carriers. The company was founded in 1985 and is headquartered in Columbus, Ohio. Ownership of OhioHealth Group, Ltd. is shared equally between OhioHealth Corporation and The Medical Group of Ohio.

OhioHealth Group, Ltd. is proposing to relocate operations from 445 Hutchinson Ave., Columbus, Ohio 43235 and lease, renovate, and equip approximately 15,477 square feet of existing office space located at 155 E. Broad Street, Columbus, Ohio 43215. The company will invest approximately \$100,000 towards machinery and equipment acquisition, retain and relocate 41 full-time positions, and create approximately 65 new full-time permanent positions with an associated annual payroll of approximately \$4,426,000.

OhioHealth Group, Ltd. is requesting a Columbus Downtown Office Incentive from the City of Columbus to assist in the development of this project.

III. PROJECT INVESTMENT

MACHINERY & EQUIPMENT	\$100,000
TOTAL INVESTMENT	\$100,000

IV. DECISION & TIMING

The project is expected to begin soon after Columbus City Council approval of the recommended tax incentive with a scheduled time of completion of January 2014.

V. EMPLOYMENT

The project will retain 41 existing positions with an associated annual payroll of approximately \$3,599,560 and create 65 new full-time permanent positions with an associated annual payroll of approximately \$4,426,000.

Position Title	Number of New Positions	Hourly Rate	Annual Salary	Total Estimated Payroll for New Positions
Clinical Project Manager	1	\$38.25	\$79,560.00	\$79,560.00
Contracting Analyst Manager	1	\$37.14	\$77,251.20	\$77,251.20
Application Systems Developer	2	\$36.54	\$76,003.20	\$152,006.40
Care Manager	4	\$30.57	\$63,585.60	\$254,342.40
Informatics Data Analyst	2	\$38.46	\$79,996.80	\$159,993.60
Administrative Assistant	1	\$17.79	\$37,003.20	\$37,003.20
Care Manager	24	\$31.49	\$65,499.20	\$1,571,980.80
Care Manager – Extender	2	\$29.91	\$62,212.80	\$124,425.60
Communications Specialist	1	\$33.65	\$69,992.00	\$69,992.00
Provider/Customer Service Rep	1	\$17.98	\$37,398.40	\$37,398.40
Informatics Data Analyst	3	\$39.61	\$82,388.80	\$247,166.40
Manager of Care Development	1	\$39.42	\$81,993.60	\$81,993.60
Pharmacist	1	\$48.08	\$100,006.40	\$100,006.40
Project Manager	1	\$39.40	\$81,952.00	\$81,952.00
Social Worker	1	\$29.91	\$62,212.80	\$62,212.80
Technical Specialist	1	\$25.12	\$52,249.60	\$52,249.60
Administrative Assistant	1	\$18.32	\$38,105.60	\$38,105.60
Care Manager	14	\$32.43	\$67,454.40	\$944,361.60
Informatics Data Analyst	2	\$40.80	\$84,864.00	\$169,728.00
Manager of Care Development	1	\$40.60	\$84,448.00	\$84,448.00
TOTAL	65			\$4,426,177.60

Most benefits provided to full-time employees of OhioHealth Group, Ltd. begin upon enrollment on the first day of the month following date of hire and include the following:

- Paid Holidays
- Paid Vacation/Personal Days
- 401K Retirement Plan
- Annual Bonus
- Medical/Dental Insurance
- Severance Policy
- Disability Pay
- Employee Discounts
- Training & Education Benefits
- Cash Balance Retirement Plan

The proposed project site is located at 155 E. Broad Street, Columbus, Ohio 43215 and is accessible by public transportation (Central Ohio Transit Authority).

VI. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a Columbus Downtown Office Incentive equal to fifty percent (50%) of the amount of new employees city income tax withholding for a term of five (5) years.

VII. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

VIII. NEW TAX IMPACT: ANNUAL AND 5-YEAR SUMMARY

Revenue	Average Annual	5-Year Summary
A. New City Income Tax Revenue	\$110,654.00	\$553,270.00

Incentive	Average Annual	5-Year Summary
B. Proposed Incentive is equal to fifty percent (50%) of New Employee withholding	\$55,327.00	\$276,635.00

Total	Average Annual	5-Year Summary
C. Net Value to City (<i>i.e.</i> , A. - B.)	\$55,327.00	\$276,635.00

IX. TAX BENEFIT

The recommended fifty percent (50%)/ five (5) years Columbus Downtown Office Incentive could yield cash payments totaling approximately \$276,635.00 for OhioHealth Group, Ltd. over the incentive period.

X. AREA IMPACT/GREEN INITIATIVES

OhioHealth Group, Ltd. participated in the recycling of paper, packaging, and garbage waste (bottles and cans).