



Austin D. Barber
6390 Shier-Rings Rd.
Dublin, Ohio 43016

May 11, 2017

John W. King
City Of Columbus
Columbus, Ohio 43215

Mr. King,

This letter is to inform the public sector that Southeastern Equipment Co., Inc. is the sole source provider for parts & service here in central Ohio for the following:

CASE CONSTRUCTION
KOBELCO
BOMAG
ETNYRE
EAGER BEAVER TRAILERS
KM INTERNATIONAL
NEW WAY REFUSE TRUCKS
GRADALL
CARLTON
MAULDIN
SCHWARZE
VACALL
SUPERIOR BROOM

Sincerely,

Austin D. Barber

A handwritten signature in black ink, appearing to read 'A. D. B.', is written over the typed name.

Southeastern Equipment Co., Inc.
Branch Manager Dublin, Ohio

Sole Source Document



ABI SportsTurf
520 S. Byrkit Street
Mishawaka, IN 46544

ABI SportsTurf is a division of Absolute Innovations, Inc. located in Mishawaka, Indiana. ABI is a direct sell company who has designed the configuration and ground engaging components for the product described as the ABI Force.

Absolute Innovations, Inc. purchases the basic chassis from L.T. Rich out of Lebanon, Indiana but has an exclusive configuration and world-wide licensing agreement in the sports turf market.

Because Absolute Innovations, Inc. has no dealers, or distributors, and L.T. Rich cannot sell the ABI configuration of their zero turn chassis, ABI Sports Turf is the only place in which an ABI Force can be purchased.

Beyond the exclusiveness of the zero turn chassis, ABI has designed all of the ground engaging components for the ABI Force such as the VibraFlex nail board, Profile Blades and all of the rear mount attachments. These ground-engaging attachments are made and distributed from Absolute Innovations, Inc. in Mishawaka Indiana and are not available through any other means worldwide.

ABI owns two U.S. Patents on the ABI Force, which are exclusive to our product:

1. U.S. Patent 9,332,687 – This patent is for the downward force applied to the mid-mount attachments by the coil springs, which are hydraulically controlled.
2. U.S. Patent 8,944,176 – This patent is for the “Profile Blades” that de-compact the subsurface without displacing the material.

I hope that this Sole Source Letter serves your needs and satisfies your requirements for the purchase of the ABI Force.

Sincerely,

Scott Holmes
President/Owner
Absolute Innovations. Inc.



Gregory Industries, Inc.

4100 13th Street, SW • Canton, Ohio 44710

Phone 330-477-4800 • Fax 330-477-0626 • www.gregorycorp.com

April 4, 2017

To Whom It May Concern:

Gregory Industries, Inc. is the licensed manufacturer of the TTMA-100 Trailer Truck Mounted Attenuator. As the licensed manufacturer Gregory Industries is the sole supplier of certified repair components for the repair and replacement of impacted or damaged TTMA-100 Trailer Truck Mounted Attenuators.

The TTMA-100 Trailer Truck Mounted Attenuator is stringently tested to NCHRP 350 Test Level 3 standards and accepted by the FHWA based on these standards. It is imperative that all TTMA-100 repair parts be supplied by a certified supplier to maintain the high standard of material and design associated with the testing noted above.

For additional information please contact Gregory Industries at 866.994.4929

Sincerely,

A handwritten signature in black ink, appearing to read "Andrew Artar", written in a cursive style.

Andrew Artar

Vice President Sales and Marketing