

Last year's renewal was \$75,600. This year's quote is \$79,380.00. I did ask about the increase and was provided the following explanation.

Pricing was determined by amount paid in past years, pricing tier and increase cap.

Your pricing is capped at \$81k:

**Pricing for Entities other than State Agencies, Boards or Commissions**

Population	Set-up Fee	Annual Subscription
0-20,000	\$1,500	\$10,000
20,001-30,000	\$1,800	\$12,000
30,001-40,000	\$1,920	\$12,800
40,001-50,000	\$2,003	\$13,350
50,001-60,000	\$2,115	\$14,100
60,001-70,000	\$2,205	\$14,700
70,001-80,000	\$2,316	\$15,440
80,001-90,000	\$2,336	\$15,570
90,001-100,00	\$2,475	\$16,500
100,001-125,000	\$2,719	\$18,125
125,001-150,000	\$3,150	\$21,000
150,001-175,000	\$3,413	\$22,750
175,001-200,000	\$3,450	\$23,000
200,001-250,000	\$3,600	\$24,000
250,001-300,000	\$4,050	\$27,000
300,001-400,000	\$5,040	\$36,000
400,001-500,000	\$6,300	\$45,000
500,001-600,000	\$7,560	\$54,000
600,001-700,000	\$8,820	\$63,000
700,001-800,000	\$10,080	\$72,000
800,001-900,000	\$11,340	\$81,000
900,001-1,000,000	\$12,600	\$90,000
1,000,000-1,250,001	\$13,500	\$112,500
1,250,001-1,500,000	\$16,200	\$135,000
1,500,001-1,750,000	\$18,900	\$157,500
1,750,001-2,000,000	\$21,600	\$180,000

The above tiered pricing is based on population of City or County.

Your yearly increase is capped at 5%:

renewed, the renewal will be at the Subscribing Entity's option. Any increase to the pricing of the Services will be limited to 5% over the previous term under the same terms and conditions,

We applied a 5% increase on last year's price,  $\$75,600 \times 1.05 = \$79,380$