

Donald A. Payne, Jr.

4608 N. High Street, Columbus, OH 43214 614-414-2062 cell

donaldpaynejr@visionrealty.com

PROFESSIONAL PROFILE

- Licensed Realtor with 9 years residential real estate sales experience
- Licensed Real Estate Broker, May 2017
- Voting member of the executive leadership team for Vision Realty, Inc.

PROFESSIONAL EXPERIENCE

VISION REALTY, INC.

Columbus, OH

Real Estate Buyer and Listing Agent

December 2012 - Present

- Assists Vision Realty, Inc. to be current and relevant for the Central Ohio real estate market
- Encourages broker, other agents, and support staff
- Educates agents how to increase value through customer service and develop personal relationships to better serve their clients
- Promotes company brand at national, state, and local conferences and various types of networking events
- Averages 60 closed transactions annually

EDUCATION

OHIO STATE UNIVERSITY

Columbus, OH

Economics & Finance Spring 2015

ADDITIONAL SKILLS & CREDENTIALS

- City of Columbus Land Review Commission June 2020 - Present
- CCIM Candidate, December 2019
- Columbus REALTORS^(R) Raise the Bar committee, 2018
- Columbus REALTORS^(R) Leadership Academy. Graduate Class 2017-2018
- Missions Chair at Columbus Church of Christ, 2017
- Columbus Urban League Young Professionals member, 2016-present
- Independent Broker Association member, 2015-present
- Council of Residential Specialist, 2015-present
- Central Ohio Real Estate Investors Association (COREIA) member, 2014-present
- Accredited Buyer Representative (ABR), 2013
- Member of the National Association of REALTORS^(R) (NAR), the Ohio Association of REALTORS^(R) (OAR) and the Columbus Board of REALTORS^(R) (CBR), 2012-present