



OraSure Technologies, Inc.

January 02, 2014

Ms. Melissa Ervin
Laboratory Manager
City Of Columbus
Public Health Department
240 Parsons Avenue
Columbus, OH 43215

SUBJECT: Sole Source Letter for OraQuick[®] HCV Rapid Antibody Test & OraQuick ADVANCE[®]
Rapid HIV-1/2 Antibody Tests

Dear Ms. Ervin:

OraSure Technologies, Inc. ("OraSure") is the only licensed manufacturer of the OraQuick[®] HCV Rapid Antibody Test (the "OraQuick[®] Test"), PMA P080027, product numbers 1001-0180, 100 count, 1001-0181, 25 count, 1001-0182, Controls and OraQuick ADVANCE[®] Rapid HIV-1/2 Antibody Test (the "OraQuick[®] Test"), PMA BP010047, product numbers 1001-0079 (25 count), P/N 1001-0078 (100 count) and P/N 1001-0077, OraQuick ADVANCE[®] Controls.

OraSure is the Sole Source distributor of the aforementioned products to Public Health Departments. The above listed products are not available for resale or distribution to Public Health Departments from any other source including web sites. Sales of these products by other vendors are not authorized by OraSure Technologies, Inc. and they will not be able to provide you with product.

If you need any further information, please contact Pat Reis at 916-782-3119 or e-mail preis@orasure.com.

Sincerely,

Tony Zezzo
EVP, Marketing and Sales