



November 14, 2016

Mr. Kelly W. Reagan
City of Columbus Fleet Administrator
4211 Groves Rd.
Columbus, Ohio 43232

Gentlemen,

Horton Emergency Vehicles Company, a company based in Grove City, Ohio, hereby proposes and agrees to furnish to you the following Emergency Medical Vehicle upon your acceptance of this proposal:

Horton 623 Type 1 aluminum body conversion, mounted on a 2018 International 4300 chassis, delivered in accordance with the attached Ohio STS Pricing Schedule and Selected Features List #12026 which we hereby make part of our proposal, complete and delivered for the sum of **\$299,899.00 each**, due on completion and delivery of unit.

Total cost of vehicle: \$299,899.00 each x (3) \$899,697.00

Due to the scarce availability of component parts, and in spite of spiraling costs, we will stand behind our contract price.

The new Emergency Medical Vehicle conversion shall be delivered within approximately 225 days after receipt of contract and chassis at Horton Emergency Vehicles Company, barring any delays due to strikes, chassis availability or availability of component parts or Acts of God.

Respectfully submitted,

Horton Emergency Vehicles Company
3800 McDowell Road
Grove City, Ohio 43123

By: *Michael P. Olney*
Michael P. Olney
Factory Sales Representative

Proposal Accepted By: _____

Title: _____

Date: _____

State of Ohio Registration Number: _____
Customer Purchase Order Number #1: _____
Customer Purchase Order Number #2: _____

CONTRACT EXPLANATION

The State of Ohio Term Schedule requires Horton to breakout the base pricing and option pricing as submitted to the State of Ohio. Any required features that were not quoted to the State need to be separated out of the proposal and itemized. The result of this is that two separate purchase orders need to be issued for the purchase of the vehicle. They are as follows:

Purchase Order #1: Overall price total as quoted to the State of Ohio under the STS program

Purchase Order #2: Itemized price total for options and features not quoted to the State of Ohio under the STS program

As noted in the STS order form the purchase orders that need to be issued per the price breakdown are as follows:

Purchase Order #1 (with STS Pricing):	\$265,024.53
Purchase Order #2 (without STS Pricing):	\$34,874.47
Overall Total Each:	\$299,899.00
Total cost per vehicle: \$299,899.00 x (3)	\$899,697.00

Purchase Order #1 needs to include the **6 digit State of Ohio ID number** that has been issued to this purchaser showing that they are a member of this purchase plan.



State of Ohio STS 233 Ambulance Pricing - Horton Emergency Vehicles

DATE: October 27, 2016

Customer: CITY OF COULMBUS FLEET ADMINISTRATOR

Address: 4211 GROVES RD.

City: COLUMBUS

State: OHIO

Zip: 43232

Contact: MR. KELLY REGAN

Phone: 614-645-6245

Fax: _____

Email: _____

CONSOLIDATED PRICING SUMMARY

<u>SCHEDULE "A" PRICING</u>	
<i>Base Model Selected:</i>	\$202,090.00
Total AMBULANCE Options Selected from Listed Horton Ambulance Option Group:	\$65,036.53
Total REMOUNT Options Selected from Listed Horton Remount Option Group:	\$0.00
Chassis rebate/discount or customer provided chassis, if applicable (Option #P100/P101):	(\$5,500.00)
Chassis change cost difference (Option #P102):	\$3,398.00
Trade-In Allowance (Option #P200):	\$0.00
<i>Total for above Listed Base Model and Listed OHIO STS options - Schedule 'A' Purchase order #1 :</i>	\$265,024.53
<u>SCHEDULE "B" PRICING</u>	
<i>Total for Unlisted options per attached pricing breakdown - Schedule 'B' Purchase order #2 :</i>	\$34,874.47
<u>GRAND TOTAL - VEHICLE PRICE (A&B Pricing Schedules):</u>	<u>\$299,899.00</u>

CONSOLIDATED PRICING SUMMARY AND OPTION SELECTION IS VERIFIED AND AGREED TO BY:

Customer Representative (signature) _____

Horton Sales Representative (signature) _____

Printed Customer Name _____

Printed Sales Representatives Name _____

Date: _____

Date: _____

Delivery: Approximately 210-240 Days after receipt of order at Horton Emergency Vehicles Company

NOTE: PLEASE ATTACH ORIGINALS OR COPIES OF PURCHASE ORDER(S) TO THIS FORM TO VALIDATE ORDER

Contract Type: Ambulances & Related Accessories
 Index #: STS233
 Schedule Number: 800330
 Expiration Date: 12/31/2018
 Manufacturer: Horton Emergency Vehicles Company

AVAILABLE HORTON MODELS (Custom Base Models Page 2, Pre-Engineered Base Models Page 3 and Remount Base Models Page 4&5)



CUSTOM AMBULANCE GROUP BASE MODELS

Quantity	Year	Model	Description	Price	Extended
0	2016	453 Type I	Ambulance, <u>Ford</u> 164.8" wheel base F-450 (4x2) Super Duty (<u>Diesel Engine</u>), <u>145"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u> , with air ride	\$166,407.00	\$0.00
0	2016	453 Type 3	Ambulance, <u>Ford</u> 138" wheel base E-350 Super Duty (<u>Gasoline Engine</u>), <u>145"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u>	\$140,787.00	\$0.00
0	2016	457 Type I	Ambulance, <u>Ford</u> 164.8" wheel base F-450 (4x2) Super Duty (<u>Diesel Engine</u>), <u>157"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u>	\$168,962.00	\$0.00
0	2016	603 Type I	Ambulance, <u>Ford</u> 189" wheel base F-450 (4x2) Super Duty (<u>Diesel Engine</u>), <u>167"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u>	\$170,102.00	\$0.00
0	2016	623 Type I	Ambulance, <u>Ford</u> 189" wheel base F-450 (4x2) Super Duty (<u>Diesel Engine</u>), <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u>	\$174,223.00	\$0.00
0	2016	533 Type 3	Ambulance, <u>Ford</u> 158" wheel base E-450 Super Duty (<u>Gasoline Engine</u>), <u>163"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u>	\$147,288.00	\$0.00
0	2016	553 Type 3	Ambulance, <u>Ford</u> 158" wheel base E-450 Super Duty (<u>Gasoline Engine</u>), <u>189"</u> modular body, Horton Custom Series (5 Exterior Compartments) <u>WALK THROUGH</u>	\$150,079.00	\$0.00
0	2016	623 Type I	Ambulance, <u>Ford</u> 182" wheel base F-650 (4x2) Super Duty (<u>Diesel Engine</u>), <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u>	\$186,239.00	\$0.00
0	2016	553 Type 3	Ambulance, <u>Chevy/GMC</u> 159" wheel base G-4500 Cutaway, <u>169"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (Model includes heated Velvac mirrors)	\$159,084.00	\$0.00
0	2016	603 Type I	Ambulance, <u>International</u> 169" wheel base 4300LP (4x2) cab/chassis, <u>167"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (with 260hp Cummins engine)	\$201,506.00	\$0.00
1	2016	623 Type I	Ambulance, <u>International</u> 175" wheel base 4300LP (4x2) cab/chassis, <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (with 260hp Cummins engine)	\$202,090.00	\$202,090.00
0	2016	623 Type I	Ambulance, <u>International Terrastar (4x2)</u> 183" wheel base SFA cab/chassis, <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (with 2010 emissions)	\$186,230.00	\$0.00
<p>AVAILABILITY OF PRODUCT DEPENDANT UPON NAVISTAR CONTINUING CHASSIS PRODUCTION (SEE SALES REPRESENTATIVE FOR PRODUCT DETAILS)</p>					
0	2016	623 Type I	Ambulance, <u>Kenworth (4x2)</u> 176" wheel base T300 cab/chassis, <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (with 2010 emissions)	\$204,837.00	\$0.00
0	2016	603 Type I	Ambulance, <u>Freightliner</u> 169" wheel base M2 (4x2) cab/chassis, <u>167"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (with 2010 emissions)	\$199,979.00	\$0.00
0	2016	623 Type I	Ambulance, <u>Freightliner</u> 175" wheel base M2 (4x2) cab/chassis, <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>WALK THROUGH</u> (with 2010 emissions)	\$199,020.00	\$0.00
0	2016	457 Type I	Ambulance, <u>Dodge 4500 (4x2)</u> , 168.5" wheel base cab/chassis, <u>157"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u>	\$170,708.00	\$0.00
0	2016	623 Type I	Ambulance, <u>Dodge 4500 (4x2)</u> , 192" wheel base cab/chassis, <u>173"</u> modular body, Horton Custom Series (6 Exterior Compartments) <u>CRAWL THROUGH</u>	\$178,863.00	\$0.00

BASE MODEL PRICE OF CUSTOM AMBULANCE AS SELECTED ABOVE: **\$202,090.00**



PRE-ENGINEERED (PE) AMBULANCE GROUP BASE MODELS

Quantity	Year	Model	Description	Price	Extended
0	2016	553-PE	Ambulance, <u>Ford</u> , 158" wheel base E-450 Super Duty (<u>Gasoline Engine</u>), with <u>wheel simulators</u> , 169" modular body, Horton Pre-Engineered LE Series (6 Exterior Compartments) WALK THROUGH	\$156,557.00	\$0.00
0	2016	603-PE	Ambulance, <u>Ford</u> , 169" wheel base F-450 (4x2) Super Duty (<u>Diesel Engine</u>), with <u>OEM steel wheels</u> , 167" modular body, Horton Pre-Engineered LE Series (5 Exterior Compartments) NON-WALK THROUGH and with Liquid Spring Suspension	\$177,897.00	\$0.00

BASE MODEL PRICE OF 'PRE-ENGINEERED AMBULANCE' AS SELECTED ABOVE: **\$0.00**

(Note that only a select few options from AMBULANCE OPTIONS found in the Custom Group are available with models found in the Pre-Engineered Group)

(The above PE Series includes the following standardized features and no changes to these features are allowed on this model):

- Interior cabinet and exterior compartment designs
- 2-bolt mounting system between body and chassis
- Basic sound deadening package on module body (tubes not spray foamed or no interior Dolphin spray)
- Aluminum Composite interior cabinets, risers and walls, rather than all-aluminum fabricated

See Sales Representative For Limited Options Available On The PE Series



REMOUNTED AMBULANCE GROUP BASE MODELS

Quantity	Year	Model	Description	Price	Extended
0	2016	Remount 1	<p>Ambulance, <u>Ford E-450</u> Super Duty (<u>Gasoline Engine</u>), remounted to existing Horton body, with like chassis (wheel base/cab to axle) and mounting system (2-bolt or VITech installation) and maintaining same pass-through, crawl-through or walk-through modification.</p> <p><i>Remount includes:</i></p> <p>NEW BODY MOUNTS NEW CAB TO BODY SEAL NEW LED GRILL LIGHTS (500 SERIES) NEW LED INTERSECTION LIGHTS (700 SERIES) SWAP LIGHT BAR IF NEEDED NEW CAB RUNNING BOARDS NEW CAB WIRING HARNESS NEW SIREN SPEAKERS NEW WHEEL SIMULATORS NEW MUD FLAPS NEW EXTERIOR COMPARTMENT DOOR SEALS NEW HEAT/AC SYSTEM ON MODULE INCLUDES SINGLE PAINT STRIPE ON CAB INCLUDES NEW CONSOLE AND CONSOLE EXTENSION</p>	\$91,376.00	\$0.00
0	2016	Remount 2	<p>Ambulance, <u>Chev/GMC G-4500 cutaway</u> (<u>Duramax Diesel Engine</u>), remounted to existing Horton body, with like chassis (wheel base/cab to axle) and mounting system (2-bolt or VITech installation) and maintaining same pass-through, crawl-through or walk-through modification.</p> <p><i>Remount includes:</i></p> <p>NEW BODY MOUNTS NEW CAB TO BODY SEAL NEW LED GRILL LIGHTS (500 SERIES) NEW LED INTERSECTION LIGHTS (700 SERIES) SWAP LIGHT BAR IF NEEDED NEW CAB RUNNING BOARDS NEW CAB WIRING HARNESS NEW SIREN SPEAKERS NEW WHEEL SIMULATORS NEW MUD FLAPS NEW EXTERIOR COMPARTMENT DOOR SEALS NEW HEAT/AC SYSTEM ON MODULE INCLUDES SINGLE PAINT STRIPE ON CAB NEW VEL VAC HEATED MIRRORS INCLUDES NEW CONSOLE AND CONSOLE EXTENSION</p>	\$99,627.00	\$0.00
0	2016	Remount 3	<p>Ambulance, <u>Ford F-450</u> Super Duty (<u>Diesel Engine</u>), remounted to existing Horton body, with like chassis (wheel base/cab to axle) and mounting system (2-bolt or VITech installation) and maintaining same pass-through, crawl-through or walk-through modification.</p> <p><i>Remount includes:</i></p> <p>NEW BODY MOUNTS NEW CAB TO BODY SEAL NEW LED GRILL LIGHTS (500 SERIES) NEW LED INTERSECTION LIGHTS (700 SERIES) SWAP LIGHT BAR IF NEEDED NEW CAB RUNNING BOARDS NEW CAB WIRING HARNESS NEW SIREN SPEAKERS NEW WHEEL SIMULATORS NEW MUD FLAPS NEW EXTERIOR COMPARTMENT DOOR SEALS NEW HVAC PATIENT AREA EVAPORATOR INCLUDES SINGLE PAINT STRIPE ON CAB NEW LIQUID SPRING RIDE SYSTEM NEW UREA FILL SYSTEM (if Required) INCLUDES NEW CONSOLE AND CONSOLE EXTENSION</p>	\$116,902.00	\$0.00



REMOUNTED AMBULANCE GROUP BASE MODELS (Cont.)

0	2016	Remount 4	Ambulance, <u>Dodge 4500 cab/chassis (Diesel Engine)</u> , remounted to existing Horton body, with like chassis (wheel base/cab to axle) and mounting system (2-bolt or VITech installation) and maintaining same pass-through, crawl-through or walk-through modification.	\$120,147.00	\$0.00
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Remount Includes:

- NEW BODY MOUNTS
- NEW CAB TO BODY SEAL
- NEW LED GRILL LIGHTS (500 SERIES)
- NEW LED INTERSECTION LIGHTS (700 SERIES)
- SWAP LIGHT BAR IF NEEDED
- NEW CAB RUNNING BOARDS
- NEW CAB WIRING HARNESS
- NEW SIREN SPEAKERS
- NEW WHEEL SIMULATORS
- NEW MUD FLAPS
- NEW EXTERIOR COMPARTMENT DOOR SEALS
- NEW HVAC PATIENT AREA EVAPORATOR
- INCLUDES SINGLE PAINT STRIPE ON CAB
- NEW LIQUID SPRING RIDE SYSTEM
- NEW UREA FILL SYSTEM (If Required)
- INCLUDES NEW CONSOLE AND CONSOLE EXTENSION

0	2016	Remount 5	Ambulance, <u>Navistar 4300L P (260hp Cummins Diesel Engine)</u> , remounted to existing Horton body, with like chassis (wheel base/cab to axle) and mounting system (2-bolt or VITech installation) and maintaining same pass-through, crawl-through or walk-through modification.	\$142,238.11	\$0.00
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Remount Includes:

- NEW BODY MOUNTS
- NEW CAB TO BODY SEAL
- NEW LED GRILL LIGHTS (700 SERIES)
- NEW LED INTERSECTION LIGHTS (400 SERIES)
- SWAP LIGHT BAR IF NEEDED
- NEW CAB RUNNING BOARDS
- NEW CAB WIRING HARNESS
- NEW SIREN SPEAKERS
- NEW WHEEL SIMULATORS
- NEW MUD FLAPS
- NEW EXTERIOR COMPARTMENT DOOR SEALS
- NEW HVAC PATIENT AREA EVAPORATOR AND CONDENSER (Positioned in same Location)
- INCLUDES SINGLE PAINT STRIPE ON CAB
- EXHAUST ROUTING PER EXISTING UNIT
- INCLUDES NEW CONSOLE AND CONSOLE EXTENSION

*Above price does not include relocation of batteries from chassis to module body (if required)

0	2016	Remount 6	Ambulance, <u>International Terrastar (Diesel Engine)</u> , remounted to existing Horton body, with like chassis (wheel base/cab to axle) and mounting system (2-bolt or VITech installation) and maintaining same pass-through, crawl-through or walk-through modification.	\$125,919.65	\$0.00
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AVAILABILITY OF PRODUCT DEPENDANT UPON NAVISTAR CONTINUING CHASSIS PRODUCTION
 (SEE SALES REPRESENTATIVE FOR PRODUCT DETAILS)

Remount Includes:

- NEW BODY MOUNTS
- NEW CAB TO BODY SEAL
- NEW LED GRILL LIGHTS (500 SERIES)
- NEW LED INTERSECTION LIGHTS (700 SERIES)
- SWAP LIGHT BAR IF NEEDED
- NEW CAB RUNNING BOARDS
- NEW CAB WIRING HARNESS
- NEW SIREN SPEAKERS
- NEW WHEEL SIMULATORS
- NEW MUD FLAPS
- NEW EXTERIOR COMPARTMENT DOOR SEALS
- NEW HVAC PATIENT AREA EVAPORATOR AND CONDENSER (Positioned in same Location)
- INCLUDES SINGLE PAINT STRIPE ON CAB
- EXHAUST ROUTING PER EXISTING UNIT
- INCLUDES NEW CONSOLE AND CONSOLE EXTENSION

*Above price does not include relocation of batteries from chassis to module body (if required)

BASE MODEL PRICE OF REMOUNTED AMBULANCE AS SELECTED ABOVE: **\$0.00**