



SOLE SOURCE LETTER
Environmental Systems Research Institute, Inc. (Esri)
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Email: jricks@esri.com

DATE: November 5, 2010

TO: To Whom It May Concern

FROM: Jackie Ricks/Esri Contracts and Legal Services

RE: Esri Sole Source Justification for Geographic Information System Software

This letter confirms Esri, as owner and manufacturer, is the sole-source provider of **software maintenance** (annual renewal of technical support plus Esri software updates/upgrades) for Esri products, except ArcLogistics and Esri Business Analyst.

Esri is the sole-source provider of the following Esri products in the commercial, state, and local government marketplace:

ArcGIS ArcEditor; ArcGIS ArcInfo; ArcGIS Server Image (stand-alone version); ArcGIS Server and extensions; ArcInfo Workstation and extensions; Esri Developer Network (EDN) subscriptions; MapIt; Map Production System—Atlas (MPS-Atlas); MapStudio; MOLE; Production Line Tool Set (PLTS) for ArcGIS, including PLTS for ArcGIS—Foundation, PLTS for ArcGIS—Defense Solution, PLTS for ArcGIS—Aeronautical Solution, PLTS for ArcGIS—Nautical Solution, and PLTS for ArcGIS—Mapping Agency Solution; and certain proprietary training courses.

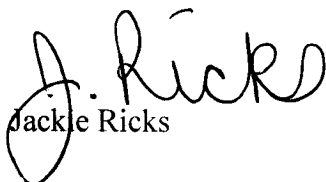
In an effort to support diversity in federal contracting, Esri has authorized certain small and/or disadvantaged companies (see GSA Advantage! for details) as resellers of Esri products to eligible entities purchasing under a GSA Schedule, including the following products otherwise available only from Esri:

ArcGIS ArcEditor; ArcGIS ArcInfo; ArcGIS Server Image (stand-alone version); ArcGIS Server and extensions; MPS-Atlas; PLTS for ArcGIS, including Foundation, Defense, Aeronautical, Nautical, and Mapping Agency; and certain Esri instructor-led training courses.

Esri distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors.

If you have further questions, please contact me at 909-793-2853, extension 1-1990.

Sincerely,


Jackie Ricks