CITY OF COLUMBUS BID WAIVER INFORMATION FORM

TO ACCOMPANY LEGISLATION WHICH WAIVES ANY PROVISIONS OF COLUMBUS CITY CODES CHAPTER 329 (LIMIT YOUR RESPONSE TO THIS SHEET)

1. Reasons for waiving City Code bid procedure:

- [] emergency breakdown causing unplanned need
- [] item to be purchased is of a perishable nature
- [] need to extend an existing contract
- [] there is not enough time to obtain formal bids to satisfy need
- [] non-price error on either the bidder's or the City's part in the bid proposal
- [] a new law or regulation requires immediate compliance
- [X] **Other:** Baker Vehicle is a direct link for Ventrac. They also have the State of Ohio Contracts for Jacobsen products and they quote that pricing for the City. Demonstrations and testing of contour mowers have shown that the Ventrac Model 4500Z with an MJ840 84" Contour Mower will save time and resources in comparison to other contour mowers with similar but not equivalent specifications.
- 2. Detailed explanation of reason (must be completed by the division):

See attached explanation

- 3. Informal procedure used:
 - [] telephone quotations
 - [] written quotations

[X] negotiations

- 4. Informal bids received and prices for each:
- 5. If lowest bid was not accepted; explain criteria for award:

See attached quote from Baker.

Please note that Baker Vehicle Systems is a direct link for Ventrac products as they are the distributor for all Ventrac <u>Golf</u> Equipment.

ORDINANCE#: TBA

APPROVED BY: _____

DATE: November 6, 2015

Explanation

Champions Golf Course is a bentgrass course with a terrain that has hills, slopes and many other types of terrain contours. Champions needs a mower that will not damage the bentgrass turf, which can require more maintenance than other turf while accommodating their layout and terrain contours. Champions' golfers expect a perfectly manicured course for the greens fees that they pay.

Champions requests a Ventrac Model 4500Z with an MJ840 84" Contour Mower which allows for easy navigation around obstacles without damaging the turf. The Ventrac has all-wheel drive and an articulating chassis with a low center of gravity to provide superior traction, braking, stability, and security on tough terrain and slopes without disturbing turf when turning. The articulating chassis allows the tractor to pivot in the center allowing the rear wheels to follow the same path as the front tires. The front frame oscillates independently of the rear frame allowing the Ventrac to adapt to terrain and keep all tires in contact with the ground even on the roughest terrain which also improves the safety of the operator. In addition, this is important for maneuverability, reduced turf damage, increased agility and a great advantage on slopes and rough terrain (can mow safely on 30 degree slopes). The 84" contour mower has three independent decks and floats over slopes and dips and prevents scalping and gouging of turf. This is extremely important in mowing around sand traps and green and tee banks as it completes the mow and eliminates staff from having to go back with weedeaters to clean up grass missed by other mowers. This saves man hours. The larger flotation tires maintain a lighter footprint and the dual wheels allow for weight transfer and improved traction. Ventrac also offers 30 different commercial grade attachments besides mowers, i.e. stump grinder, aerators, vacuum collection, snow removal, spreaders, trenchers, etc., all which work in conjunction with the main tractor and when purchased is quite a savings over buying them as a single piece of equipment.

The Champions Golf Course Superintendent has done extensive research including demos and the testing of many mowers, and has talked with other superintendents in the area. She attends the yearly OTF Trade Show which brings vendors and equipment into one site with the availability to explore the market place. She has demoed this Ventrac and was extremely impressed by its ability to climb the hills and slopes at Champions. She stopped and started the tractor mower in the middle of the hills and the tires did not spin, slide or damage the turf. No other mower has had the slope ability or traction that compares with the Ventrac. Her years of experience in using the equipment, maintaining the equipment and learning what works best with Champion's terrain has gone into this decision.