



FAMILY OWNED
SINCE 1890

February 7, 2007

City of Columbus
Fleet Management Division
Attn: Terri Ogburn
423 Short Street
Columbus, OH 43215

Dear Terri,

In response to your letter of January 25, 2007, Sutphen would qualify as the Sole Source provider for Sutphen apparatus as we do meet each of the following criteria:

- 1.) Sutphen is the OEM for the completed apparatus as well as many unique parts.
- 2.) Sutphen is the only authorized dealer for OEM parts.
- 3.) Sutphen is the only facility authorized to perform manufacturer/warranty repairs.

Our apparatus is especially designed and patented by Sutphen, therefore, we are the sole source provider of many parts and items. We do not have dealers or distributors which carry or stock these items or parts; they are available only from our facilities.

If you have any questions or need any additional information, please do not hesitate to contact us.

Sincerely,

Drew Sutphen
President

DS/dn

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