

SANOFI PASTEUR INFLUENZA VACCINES

Sanofi Pasteur Inc. Offer to:

The following contract prices will be offered for the 2018-2019 influenza season. By taking advantage of the savings opportunities listed below, pricing by presentation is as follows:

SANOFI PASTEUR INFLUENZA VACCINES PRESENTATIONS AND PRICING

Presentation	Product Code	Contract Price	Contract Price Less Available Discounts ^a	Federal Excise Tax (FET)	Contract Price Less Available Discounts with FET
Fluzone® High-Dose (Influenza Vaccine) 0.5-mL prefilled syringe	403-65				
Flublok® Quadrivalent (Influenza Vaccine) 0.5-mL prefilled syringe	718-10				
Fluzone Quadrivalent vaccine 0.25-mL prefilled syringe	518-25				
Fluzone Quadrivalent vaccine 0.5-mL prefilled syringe	418-50				
Fluzone Quadrivalent vaccine 0.5-mL single-dose vial	418-10				
Fluzone Quadrivalent vaccine 5-mL multidose vial	629-15				

DISCOUNT OPPORTUNITIES INCLUDE



Save

% on all presentations of Fluzone Quadrivalent vaccine



Order online

Visit VaccineShoppe.com® to save an additional %



Invoice terms

Prompt-pay discount of %

SHIPPING COMMITMENT TIMELINES



Members must confirm their Fluzone vaccines and Flublok Quadrivalent vaccine reservations by March 31, 2018 to be eligible for shipping commitment timelines.

Doses added to confirmed Fluzone vaccines and Flublok Quadrivalent vaccine reservations after March 31, 2018 may not be eligible for shipping commitment timelines, pending availability.

Presentation	August 2018	September 2018	October 2018
Fluzone High-Dose vaccine 0.5-mL prefilled syringe			
Flublok Quadrivalent vaccine 0.5-mL prefilled syringe			
Fluzone Quadrivalent vaccine 0.25-mL prefilled syringe			
Fluzone Quadrivalent vaccine 0.5-mL prefilled syringe			
Fluzone Quadrivalent vaccine 0.5-mL single-dose vial			
Fluzone Quadrivalent vaccine 5-mL multidose vial			

END-OF-SEASON INFORMATION



Returnability

Protect yourself from the financial risk of unused doses with returnability as follows:

- % of each presentation of influenza vaccine returned for full credit that can be applied to any Sanofi Pasteur vaccine purchased directly from Sanofi Pasteur



End-of-Season Performance Credit

% year-end credit on Fluzone High-Dose vaccine and Flublok Quadrivalent vaccine contingent upon retaining 90% of total prior year Fluzone High-Dose vaccine volume

NET DOSE PRICING BY PRESENTATION^a

Product	Contract Price Per Dose	3% Partners Program Member Discount	1% VaccineShopper.com Discount and 2% Prompt-Pay Discount	Net Invoice Price	End-of-Season Performance Credit	Net Price
Fluzone High-Dose vaccine 0.5-mL prefilled syringe						
Flublok Quadrivalent vaccine 0.5-mL prefilled syringe						
Fluzone Quadrivalent vaccine 0.25-mL prefilled syringe						
Fluzone Quadrivalent vaccine 0.5-mL prefilled syringe						
Fluzone Quadrivalent vaccine 0.5-mL single-dose vial						
Fluzone Quadrivalent vaccine 5-mL multidose vial						

^a Price per dose shown above does not include Federal Excise Tax of \$0.75 per dose. Prices may vary based on rounding.

Fluzone[®] High-Dose
INFLUENZA VACCINE

Flublok[®]
QUADRIVALENT
Influenza Vaccine

Fluzone[®]
Quadrivalent
INFLUENZA VACCINE

To learn more about the Fluzone Partners Program, visit VaccineShopper.com.

VaccineShopper.com | 1-800-VACCINE (1-800-822-2463)