



**William (Bill) H. Starnes**  
Divisional Counsel  
**Hexagon Safety, Infrastructure &  
Geospatial division**  
305 Intergraph Way  
Madison, AL 35758, USA  
T: 1 256.730.3857  
[william.starnes@hexagon.com](mailto:william.starnes@hexagon.com)  
[www.hexagon.com](http://www.hexagon.com)

**Via Email**

April 9, 2024

Mr. David Baugh  
Assistant Chief-Fire prevention Bureau  
Department of Technology, Fiscal Office  
Columbus, OH - Department of Public Safety  
PO Box 2949  
Columbus, OH 43216

**Subject: Single Source Certification - Quote 2024-62341**

Dear Chief Baugh:

Currently the City of Columbus has Intergraph I/CAD software in use. As the manufacturer of the software products, Intergraph Corporation, through its Hexagon Safety, Infrastructure & Geospatial division ("Hexagon") provides unique value in supporting the elements of the software directly provided by Hexagon.

In regard to the Custom Interface services to be provided pursuant to the above Quote, the software is directly linked to the unified solution and, therefore, we are the only vendor able to sell and maintain these custom interface services in conjunction with Hexagon's software. No vendor may offer substitute services for the products currently in use, as Hexagon owns the intellectual property and source code incorporated into the products.

Should you have any questions, or require additional information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads "William H. Starnes".

William H. Starnes  
Divisional Counsel  
Hexagon Safety, Infrastructure & Geospatial Division

