

## **Donald A. Payne**

4608 N. High Street, Columbus, OH 43214

614-447-3175 ph 866-700-0030 FAX

[donaldpayne@homeseekcolumbus.com](mailto:donaldpayne@homeseekcolumbus.com)

**Objective** Provide excellent Real Estate Services to the industry as a whole

**Experience** 1990-Present Vision Realty Inc. Columbus, OH

- \* 30+ years Residential Real Estate Sales Experience
- \* Real Estate Broker, 8/1987
- \* Manages 7 agents
- \* Client Care Coordinator averaging 150 transactions annually
- \* Team Leader of the Don Payne Group focusing on listings and buyer specialists
- \* Liaison between Asset Management companies

1979-1990 Century 21 Columbus, OH

**Realtor<sup>(R)</sup>**

- \* Real Estate Sales, 10/1979
- \* Average 50 transactions annually

**Professional Achievements**

**Real Estate Broker**

- \* Practiced Real Estate for 30+ years
- \* Serviced Bank REO Properties since 2001
- \* Serviced REO Listings:
  - LPS
  - American Home Mortgage
  - Stonegate Bank
  - LOGS REO
  - HomeEq Servicing

**Areas of Expertise**

- \* Bank REO
- \* Single Family, Multi-family sales
- \* Client Acquisition/Customer Retention

**Professional Memberships/ Designations**

- \* Certified Residential Specialist (CRS), 2011
- \* Certified Distressed Property Expert (CDPE), 2009
- \* Columbus Board of Realtors (CBR)
- \* National Association of Realtors (NAR)
- \* National Association of Real Estate Brokers (NARAB)
- \* Ohio Board of Realtors (OAR)

**Successes**

- \* Featured Blog in the Daily Feed, Nov. 2013 issue

- \* Appointed to Land Review Commission,
- \* Board of Columbus Land Bank
- \* Qualstan Homes Salesman of the Year, 1991
- \* U.S. Army Veteran