

Contact

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Top Skills

Commercial Banking
Banking
Financial Analysis

Languages

Greek
English

Honors-Awards

Business Courier Forty under 40



Francie Henry

Regional President at Fifth Third Bank
New Albany

Summary

As Regional President for Fifth Third Central Ohio, I am passionate about improving the lives of our clients. I enjoy learning about their lives, goals and aspirations. I consider it a great honor that they have chosen Fifth Third and our team of advisors to build and grow their businesses and preserve their wealth. My job is to remain curious, listen and advise so we can provide the framework and financial plan that allows them to be architects of their own vision.

In my leadership role here at Fifth Third, it is vitally important for me to empower my team to remain curious. To ask questions that allow us to understand what is really important to our clients. Once we understand, we can assist them in forming a game plan that allows them to make meaningful and smart decisions that affect the lives of the people, places and things they care most about.

Whether I'm working with a client or mentoring my team of advisors, my approach as a leader is to inspire, motivate and encourage; this is what shapes the way I lead and live. I communicate these values to my team by:

- exemplifying the highest level of integrity
- provide vision for our Brand
- genuinely care and support individuals
- set high standards and continue to raise the bar in all aspects of our business

As the daughter of Greek immigrants my parents inspired me to work hard, treat everyone fairly and help those less fortunate. These lessons have inspired me to sit on boards and volunteer for community causes, including education, health and human services and women's initiatives. I also enjoy staying active and spending time with my family.

Specialties include: wealth management, investment solutions, retirement planning, retail banking and team building.

Experience

Fifth Third Bank

34 years 5 months

Regional President

July 2018 - Present (2 years 5 months)

Central Ohio

Market President

June 2017 - June 2018 (1 year 1 month)

Central Ohio

Executive Vice President - Wealth and Asset Management

November 2011 - May 2017 (5 years 7 months)

Responsible for nearly \$1 billion in assets under management for personal, corporate and institutional clients.

Work with clients and team members to articulate solid financial goals by:

- overseeing wealth planning, fiduciary services, private banking, investments, insurance, retirement plans and custodial services
- coaching advisors to manage and grow client relationships
- engaging with team members so everyone shares in the company vision and direction

Executive Vice President - Head of Retail Banking

September 2003 - October 2011 (8 years 2 months)

Columbus, Ohio, Southern Ohio, West Virginia

Led six regions covering Columbus, Southern Ohio and West Virginia with 85 Financial Centers and 600 team members in sales, service and operations.

- Responsibility included \$3.0 billion in deposits, \$900 MM in loans and \$168 MM in annualized revenue
- Consistently one of the highest performing regions for Fifth Third Bank
- Recognized by Columbus CEO magazine as Inspirational Female Leader

Senior Vice President - Regional Manager

July 1989 - August 2003 (14 years 2 months)

Held leadership positions within Cincinnati Retail Division including Bank Mart Regional Manager, West Region and Butler County. Each role brought increasing responsibility and revenue contribution to the division.

Vice President - Affiliate Marketing Coordinator

June 1987 - June 1989 (2 years 1 month)

Supported all aspects of Marketing, Communications and PR for our Affiliate Banks

Management Trainee

July 1986 - June 1987 (1 year)

Alliance Data

NA

2010 - 2016 (6 years)

Education

Miami University

B.S., Business Administration · (1982 - 1986)