

Sandy Springs, Georgia, July 24, 2025

## To Whom It May Concern

### **Reference: Sole Vendor Justification** **for PRISM SCADA**

Minsait ACS, Inc. is proud to have served as the Supervisory Control and Data Acquisition (SCADA) system provider to Columbus Water & Power through its PRISM SCADA solution. Over the course of our partnership, Minsait ACS has consistently demonstrated its commitment to technical excellence, system reliability, and customer-focused service in the domain of utility operations and control systems.

As the developer and sole provider of the PRISM SCADA platform, Minsait ACS works closely with Columbus Water & Power as a trusted technical partner. Our collaboration has included all aspects of SCADA system lifecycle management—ranging from system design, configuration, and implementation to ongoing support, and upgrades.

One of the most critical advantages of PRISM SCADA is its ability to evolve with the operational needs of utilities without the need for complete system replacement. Minsait ACS engineers possess unique expertise in optimizing and modernizing existing SCADA environments. This long-standing relationship and accumulated institutional knowledge allow us to deliver efficient system enhancements that would not be feasible with alternative SCADA vendors.

As the original software developer and system architect, Minsait ACS is the only vendor equipped with the proprietary tools, source code access, and technical know-how necessary to maintain, customize, and expand the PRISM SCADA system.

In addition, Columbus Water & Power personnel have been specifically trained in the operation and administration of PRISM SCADA, and the utility has invested in associated infrastructure and workflows designed around the PRISM environment.

It is important to note that SCADA systems are not generic software packages—they are highly specialized, mission-critical platforms that require in-depth technical support, secure integration capabilities, and operational continuity. Given the complexity, criticality, and proprietary nature of the PRISM SCADA system, we respectfully recommend that Columbus Water & Power continue procuring PRISM SCADA software and services exclusively from Minsait ACS on a sole-source basis.

We are honored by the trust Columbus Water & Power has placed in us and remain fully committed to providing exceptional service, support, and innovation to meet your ongoing and future SCADA needs.

Sincerely,



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**Lissette Girón**

Sales Director