

MEMORANDUM

TO: Paul R. Rakosky, Director
Department of Finance and Management

FROM: Greg J. Davies, Director
Department of Public Utilities

DATE: November 5, 2012

SUBJECT: Recommendation for: Transformers for Power Distribution

The Purchasing Office opened formal bids on August 23, 2012 for the purchase of Transformers, SA004513/B1006075. Eight (8) bids were received.

Bidders were required to provide core losses, copper losses, and a bid price. A formula was used with these factors to determine the evaluated price.

Power Line Supply provided 2 bids. They reversed their core loss and copper loss columns in both bid responses. The company provided a clarification and their evaluated prices on the spreadsheet reflects the correction to the core and copper loss columns.

In their "original" bid, they were low bidder for items 2, 4, 7 and 8. On their "alternate" bid, they were low on items 5, 6, 9, 10, 11, 12, 13, 15, 16, 17, 18, 19, and 20. Wesco was low bidder on item 14. Pepco was low bidder for items 1 and 3 due to local bidder credit.

Due to terms and conditions included by Power Line Supply and Wesco which conflicted with or were additional to the City's Terms and Conditions, these companies are not recommended for award. Professional Electric Products Company (PEPCO) is recommended for award of all items as the lowest, responsive and best bidder. It is also recommended that additional quantities be added from those in the original bid as additional funding became available. The bid allowed for the increase in additional quantities.

<u>Item no.</u>	<u>Qty.</u>	<u>Unit</u>	<u>Unit Price</u>	<u>Extended Price</u>
1	6	ea.	\$690.00	\$4,140.00
2	29	ea.	\$810.00	\$23,490.00
3	7	ea.	\$930.00	\$6,510.00
4	35	ea.	\$1,361.00	\$47,635.00



5	11	ea.	\$1,358.00	\$14,938.00
6	22	ea.	\$1,732.00	\$38,104.00
7	3	ea.	\$1,870.00	\$5,610.00
8	9	ea.	\$1,833.00	\$16,497.00
9	10	ea.	\$2,440.00	\$24,400.00
10	4	ea.	\$2,438.00	\$9,752.00
11	4	ea.	\$2,373.00	\$9,492.00
12	8	ea.	\$3,280.00	\$26,240.00
13	4	ea.	\$3,545.00	\$14,180.00
14	3	ea.	\$2,535.00	\$7,605.00
15	1	ea.	\$7,110.00	\$7,110.00
16	1	ea.	\$9,350.00	\$9,350.00
17	5	ea.	\$9,230.00	\$46,150.00
18	3	ea.	\$11,590.00	\$34,770.00
19	2	ea.	\$12,138.00	\$24,276.00
20	2	ea.	\$14,720.00	\$29,440.00
				\$399,689.00

The following Item numbers have been increased due to an availability of funds:

<u>Item no.</u>	<u>Qty. added</u>	<u>New Qty.</u>
3	1	7
5	2	11
6	6	22
8	6	9
11	1	4
17	3	5
19	1	2
20	1	2

Thank you for your cooperation in this matter. Bid tabulation and the cost proposal pages are attached for your review. Should you have questions please contact Tracy M. Gaines, Purchasing Expediter, DOPW/Power, at 645-3695.

Pc: Rick Clay
 Janusz Satala
 Denny Ferkan
 H. Marc Chrysler
 Sue McQuirt

Bidder Tabulation - Bid #SA004513 - B1006075
 Purchase of Transformers for Power Distribution - Opened August 23, 2012

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	Signature	C.C. #	Other
Wesco 1255 Danner Drive Aurora, OH 44202	Ariene Adams (800) 555-3047 fax: (877) 995-9223 aadams@wesco.com	n	y	y	y	y	y	y	y	Complete bid. 20 pages of Attachments. Note that spec is per manufacturers quote attached. Any exceptions can make the bid non-responsive. ABB freight terms are FOB Origin.
Power Line Supply 1403 Neubrecht Road Lima, OH 45801	Nancy Hoel (419) 227-7575, ext. 2201 fax: (419) 227-7740 nancy_hoel@u-s-c-co.com	n	y	y	y	y	y	n	y	Complete bid. Proposal details included, sales are subject to acceptance of Cooper Power System 's & c's may make bid non-responsive (2 pages) Standard 's & c's provided for Howard items may make bid non-responsive to these items. Quote expires 30 days from date of quote. Howard included 3 pages of 'T's & c's and 13 pages of drawings. Page 5a states "alternate bid for amorphous units" Missing page 5. Howard Alternate bid for Amorphous Core Transformer that takes exception to losses. Howard Alt drawings for items 14, 1A - 20, 20A.
Professional Electric Products Co. (PEPCO) 999 Kinnear Road Columbus, OH 43212	Eric Tipton (614) 481-8801 fax: (614) 488-0453 etipton@pepconet.com	y	y	y	y	y	y	y	y	Complete bid.
CG Power Systems USA, Inc. One Pauwels Drive Washington, MO 63090	Tammy Faupel (636) 239-9334 fax: (636) 239-9398 tammy_faupel@cgglobal.com	n	n	n	n	n	n	n	n	Missing pages 2-4J, Signature Affidavit not properly executed. Attachments: EEO report, Quote #20019313 't's & c's may cause bid to be non-responsive. FOB freight allowed on PPD? Technical specs (10 pages of specs, letter, warranty.)

<p>Moloney Electric 35 Leading Road Toronto, Ontario, Canada M9V YBT</p>	<p>Bryan Glass (412) 215-2203 bglass@greyglass.com</p>	n	y	y	y	y	y	y	y	n	<p>Complete bid. Quote #10449B. Quote good for 30 days (may make this non-responsive). Uses FR3 Transformer oil. 10 pages of drawings, unsigned. 4 pgs of Entotemp fluid info, 4 pgs of MSDS for Envirotemp FR3 fluid. Brochure for Moloney Electric</p>
<p>Moloney Electric 35 Leading Road Toronto, Ontario, Canada M9V YBT</p>	<p>Bryan Glass (412) 215-2203 bglass@greyglass.com</p>	n	y	y	y	y	y	y	y	<p>For ALT Bid #10449A. Quote good for 30 days may make it non-responsive. 10 pages of unstamped drawings.</p>	
<p>Shihlin Electric USA Company, Ltd. 80 S. Lake Ave, Ste 780 Pasadena, CA 91101</p>	<p>Wesley Liu (626) 535-0132 fax: (626) 535-0134 wesley.liu@seecusa.com</p>	n	y	y	y	y	y	y	n	<p>Affidavit not executed correctly. Complete bid. 13 pages of attachments including 1 page of unsigned drawings.</p>	

