

1001 Corporate Drive Suite 205 Canonsburg, PA 15317 724-746-9617 Phone 724-746-9709 Fax www.nabcoinc.com

May 6, 2010

Columbus Fire Department Steve Saltsman 300 North 4th Street Columbus, Oh 43215

Re: Nabco TCV Remount Ouote #5-0410-01

Dear Sir,

As a follow up to your request of today, please find below our formal quotation for the SOW as listed in the attached file entitled "Columbus Final Spec with Ringley revisions 9-21-09." In addition to the items listed in the attachment, Nabco will also include:

- 1. 24K hitch
- 2. Platform for rear lights
- 3. 1500# Capacity ramp

Total Price:

\$105,000

The following notes apply to this quotation.

- 1. Payment Terms are 25% of contract value 10 days after delivery of chassis & 75% upon completion.
 - 2. No freight charges will be added if chassis & TCV are delivered to our facility and picked up upon completion.
 - 3. The above price is quoted firm for any order received prior to 7/30/10.
 - 4. Delivery quoted at time of order.
 - 5. Pricing is valid for orders directly to NABCO, Inc. and does not reflect pricing through third party contractors, including GSA Schedule vendors.

Please let me know if you need any additional information. We appreciate the opportunity to quote on your requirements. Sincerely,

Randy Markey Executive Vice President Business Development