



SOLE SOURCE LETTER
Environmental Systems Research Institute, Inc. (ESRI)
380 New York Street
Redlands, CA 92373
Telephone: 909-793-2853
FAX: 909-307-3020

DATE: 3/16/10

TO: Patrick Jones/City of Columbus

FROM: Jackie Ricks/ESRI Contracts and Legal Services

RE: ESRI Sole Source Justification for Geographic Information System Software

This letter confirms ESRI, as owner and manufacturer, is the sole-source provider of **software maintenance** (annual renewal of technical support plus ESRI software updates/upgrades) for ESRI products, except ArcLogistics and ESRI Business Analyst.

ESRI is the sole-source provider of the following ESRI products in the commercial, state, and local government marketplace:

ArcGIS ArcEditor; ArcGIS ArcInfo; ArcGIS Image Server (standalone version); ArcGIS Server Image Extension; ArcGIS Server; ArcInfo workstation and extensions; ESRI Developer Network (EDN) subscriptions; ArcGIS Server Geoportal extension; Map Production System—Atlas (MPS-Atlas); MapStudio; MOLE; Production Line Toolset (PLTS) for ArcGIS, including PLTS for ArcGIS—Foundation; PLTS for ArcGIS—Defense Solution, PLTS for ArcGIS—Aeronautical Solution, PLTS for ArcGIS—Nautical Solution, and PLTS for ArcGIS—Mapping Agency Solution; and certain proprietary training courses.

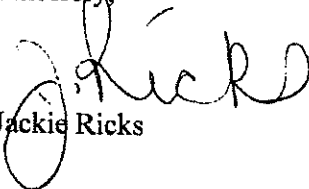
In an effort to support diversity in federal contracting, ESRI has authorized certain small and/or disadvantaged companies (See GSA Advantage! for details) as resellers of ESRI products to eligible entities purchasing under a GSA Schedule, including the following products otherwise available only from ESRI:

ArcGIS ArcEditor; ArcGIS ArcInfo; ArcGIS Image Server (standalone version); ArcGIS Server Image Extension; ArcGIS Server; MPS-Atlas; PLTS for ArcGIS, including Foundation, Defense, Aeronautical, Nautical, and Mapping Agency; and certain ESRI instructor-led training courses.

ESRI distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors.

If you have further questions, please contact me at 909-793-2853, extension 1990.

Sincerely,



Jackie Ricks