

**FACT SHEET  
DAIFUKU AMERICA CORPORATION  
JANUARY 2014**

**I. STATEMENT OF PURPOSE – JOB CREATION**

The Department of Development recommends a Jobs Growth Incentive of twenty-five percent (25%) for a period of five (5) years for the purpose of investing approximately \$3.0 million related to improving and expanding its facility, retaining 99 full-time permanent positions, and creating 80 new full-time permanent positions with an annual payroll of approximately \$5.36 million.

**II. PROJECT HISTORY**

Daifuku America Corporation is a subsidiary of Daifuku Webb Holding Company, the parent company of which is Daifuku Company Ltd., headquartered in Shiga, Japan. Daifuku America Corporation assists companies in North America improve their business by implementing material handling systems. Its extensive resources and broad experience make Daifuku America Corporation a leader in technology, quality, reliability, service and support for the manufacturing, distribution, automotive and cleanroom industries. Daifuku America Corporation's Columbus facility is owned by the corporation and primarily focuses its business on conveyor equipment for the automotive industry for all of the major car manufacturers. Daifuku America Corporation also has sales offices in Salt Lake City, UT and Chandler, AZ.

Daifuku America Corporation is proposing to expand its operation in the City of Columbus. The company will renovate approximately 18,200 square feet of office space within the facility located at 6700 Tussing Road, Columbus, OH 43068 and expand the facility by approximately 8,000 square feet. Daifuku America Corporation will invest approximately \$3.0 million related to improving and expanding its facility, will retain 99 full-time permanent positions, and will create 80 new full-time permanent positions with an annual payroll of approximately \$5.36 million.

Daifuku America Corporation is requesting a twenty-five percent (25%) / five (5) year Jobs Growth Incentive from the City of Columbus to assist in expanding operations within the Columbus community.

**III. PROJECT INVESTMENT**

ADDITIONS/NEW CONSTRUCTION	\$2,100,000
IMPROVEMENTS TO EXISTING BUILDINGS	\$900,000
<b>TOTAL INVESTMENT</b>	<b>\$3,000,000</b>

**IV. DECISION & TIMING**

The project is expected to begin in late February 2014 with a scheduled time of completion of September 2014, contingent upon Columbus City Council approval of the recommended tax incentive.

**V. EMPLOYMENT**

The project will create 80 new full-time positions with an associated annual payroll of approximately \$5.36 million.

<b>Position Title</b>	<b>Number of New Positions</b>	<b>Hourly Rate</b>	<b>Annual Salary</b>	<b>Total Estimated Payroll for New Positions</b>
Engineers, Design	80	\$32.23	\$ 67,030.20	\$5,362,416.00
<b>TOTAL</b>	80			\$5,362,416.00

Benefits provided to full-time employees of Daifuku America Corporation are listed below and include the following:

- Paid Holidays
- Paid Vacation/Personal Days
- Vacation Pay
- 401(k) Retirement Plan
- Annual Bonus
- Medical/Dental Insurance
- Severance Policy
- Disability Pay
- Training & Education Benefits

Some benefits begin immediately while others begin after six months of employment.

**VI. REQUESTED PUBLIC PARTICIPATION**

The Department of Development recommends a Jobs Growth Incentive equal to twenty-five percent (25%) of the amount of personal income tax withheld on new employees to Columbus for a term of five (5) years.

**VII. NEW TAX IMPACT**

<b>ANNUAL AND 5-YEAR SUMMARY</b>		
<b>Revenue</b>	<b>Average Annual</b>	<b>5-year Summary</b>
A. New City Income Tax Revenue	\$134,060.40	\$670,302.00
<b>Incentive</b>	<b>Average Annual</b>	<b>5-year Summary</b>
B. Proposed Incentive is equal to 25% of New Employee withholding.	\$33,515.10	\$167,575.50
<b>Total</b>	<b>Average Annual</b>	<b>5-year Summary</b>
C. Net Value to City (i.e., A. - B.)	\$100,545.30	\$502,726.50

**VIII. TAX BENEFIT**

The recommended twenty-five percent (25%) / five (5) year Jobs Growth Incentive could yield cash payments totaling up to approximately \$167,575.50 for Daifuku America Corporation over the incentive period.

**IX. WORKFORCE DEVELOPMENT**

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

**X. AREA IMPACT/GREEN INITIATIVES**

Daifuku America Corporation is ISO14000 (Environmental Management) certified and recycles everything possible with Waste Management including steel, wood, paper, plastics, aluminum, glass, etc. Daifuku also has installed energy efficient T5 lights in the office and shop winning the AEP Certificate of Recognition for their efforts. As part of the company's expansion, the facility's original inefficient boiler heating system will be demolished and replaced with a high efficient gas direct fires blow through space heaters.