



SALES QUOTE

13645 Dulles Technology Drive, #100
 Herndon, VA 20171
 (703) 262-0500

Date	4/16/2013
Quote #	4007660
Expires	5/16/2013
Contract Months	12
Tax ID#	31-6400223

Bill To
Fiscal Office City of Columbus, Ohio
P.O. Box 2949 Dept. of Technology Columbus, OH 43216-2949

Ship To
David E. Hupp City of Columbus Third Floor Administration Office Department Public Utilities 910 Dublin Road Room 3038 Columbus, OH 43215

Category	Device Type	Qty	Unit Price	Tax Rate	Amount
Hardware*					\$ -
Accessory*					\$ -
Integration					
Total One Time Fees					\$ -
Communications	GSM Network Communications	550	95.88		\$ 52,734.00
Applications	FleetOutlook Silver Package	550	228.00		\$ 125,400.00
Total Monthly Recurring Fees					\$ 178,134.00
			Subtotal		\$ 178,134.00
			Total Tax		-
			Amount Due		\$ 178,134.00

Contract period 6/18/2013 to 6/17/2014 - Subscriber shall adjust the quantity of subscriptions on a quarterly basis, proportional to Subscriber's fleet decrease. Notwithstanding the foregoing, in no even shall Subscriber decrease its subscription quantity by more than ten percent (10%) per year, regardless of its fleet size. Subscriber represents and warrants that is shall renew its subscription quantity at a minimum of ninety percent (90%) per year, regardless of its fleet size.

If Communication Services are purchased, overages of \$0.02 for Cellular Services shall apply as applicable. Shipping, GST, Sales and Use Tax, USC and other applicable charges will be added to the actual invoice. Any waived or discounted fees provided in this Sales Quote shall apply only to the initial order off this Sales Quote.

This Sales Quote shall be attached to the Wireless Matrix Master Terms and Conditions as the Schedule of Charges and will become effective on the Effective Date of the Agreement.

Subscriber Signature / Title / Date

Subscriber Shipping Street Address

Subscriber Billing Contact / Phone Number

Subscriber Shipping City, State, Zip

Subscriber Taxpayer Federal Identification Number (EIN)

Subscriber Shipping Contact Person