



August 24, 2021

Quote #: Q-194410-2  
Territory: Mid-Central - Enterprise  
Account ID: 00100000002o7n8

**Ship To:**

Brett Slater  
City of Columbus  
120 Marconi Blvd  
Columbus, OH 43215  
(614) 645-5761  
btslater@columbus.gov

Dear Brett,

This quote is valid until October 29, 2021.

Group1

Product Description	SKU	Quantity	Unit List Price	City of Columbus Price
NetMotion Conversion from Perpetual Licensing to COMPLETE Platform Full access to the NetMotion platform and all of its features, powering security, visibility and connectivity use-cases. Includes the software defined perimeter (SDP), enterprise VPN and experience monitoring solutions. (Effective from 9/30/2021 through 9/29/2022)	NMCOMP CONV	1,698	USD 10.00/mo.	<b>USD 203,760.00</b>
License Subtotal				<b>USD 203,760.00</b>
Total				<b>USD 203,760.00</b>

**The new NetMotion Platform is here! Reach out to the NetMotion team ([complete@netmotionsoftware.com](mailto:complete@netmotionsoftware.com)) to find out how you can make the upgrade today. You'll gain access to a wide range of powerful new features, including a software-defined perimeter (SDP/ZTNA), all-new experience monitoring capabilities and full visibility of remote workers without the need to tunnel traffic.**

I will follow up with you to answer any questions. Until then, please do not hesitate to contact me.

Jim Lindsey  
Regional Sales Manager - Great Lakes  
[jim.lindsey@netmotionsoftware.com](mailto:jim.lindsey@netmotionsoftware.com)  
Phone:

*Above prices are quoted in the currency shown. Certain local, state, and/or national tax may be applicable. Tax-exempted customers must provide official documentation in compliance with applicable law to avoid sales tax charges. Please note the pricing in this quote is subject to change if additional licenses or software features are requested.*

*Maintenance renewals are based on the then-current software list prices at the time of renewal and will include the total quantity of licenses, servers, and features in use at the time of renewal. This pricing quote is confidential and may not be redistributed without the prior written permission of NetMotion.*