

**FACT SHEET
DECEMBER 2016
BUTLER ANIMAL HEALTH SUPPLY, LLC dba
HENRY SCHEIN ANIMAL HEALTH**

I. STATEMENT OF PURPOSE – JOB CREATION

The Department of Development recommends a dual-rate Jobs Growth Incentive for a term up to five (5) consecutive years for the purpose of creating new employment opportunities for the citizens of the City of Columbus.

II. PROJECT HISTORY

Butler Animal Health Supply, LLC dba Henry Schein Animal Health is the leading companion animal health distribution company in the U.S. The company serves over 26,000 licensed veterinarians providing a comprehensive offering of products, which includes biologicals, diagnostics, pharmaceuticals, equipment, and technology for companion animal, equine and large animal practices. The company is headquartered in Dublin, Ohio with over 200 employees statewide and has 12 distribution centers that receive product from over 400 manufacturing partners.

Butler Animal Health Supply, LLC dba Henry Schein Animal Health is proposing to expand its distribution operations by entering into a lease with an initial space of 67,000 square feet at an existing distribution center located at 3880 Twin Creeks Drive, Columbus, Ohio 43204. Administrative/headquarter operations will remain in Dublin, Ohio. The project involves a total investment of approximately \$1,284,000 related to the acquisition of machinery/equipment and leasehold improvements.

Butler Animal Health Supply, LLC dba Henry Schein Animal Health anticipates creating 25 new full-time permanent positions in support of this project with an associated new annual payroll of approximately \$783,161. The new positions include warehouse, supervisor/management and sourcing positions.

Butler Animal Health Supply, LLC dba Henry Schein Animal Health may relocate a few positions from the Dublin headquarters to the new Columbus location. No final decision has been made on whether this will occur. If this does occur, the relocated jobs will be offset in Dublin by the newly created positions. As such, the City of Dublin will have no adverse impact.

Butler Animal Health Supply, LLC dba Henry Schein Animal Health is requesting a dual-rate Jobs Growth Incentive from the City of Columbus to assist in the establishment of its operations.

I. PROJECT INVESTMENT

INVESTMENT TYPE	PROPOSED VALUE
Machinery & Equipment	\$740,000
Leasehold Improvements Only	\$544,000
TOTAL INVESTMENT	\$1,284,000

II. DECISION & TIMING

The project is expected to begin as soon as December 2016 with an anticipated completion date of December 2019, pending Columbus City Council approval of the recommended tax incentive.

III. EMPLOYMENT

The project is expected to create 25 new full-time permanent positions with a new annual payroll of approximately \$783,161.

Position Title	Number of New Jobs	Average Hourly Rate	Average Annual Salary	Total Estimated Payroll for New Positions
Warehouse Associate	18	\$13.50	\$28,080	\$505,440
Supervisor/Management Sourcing	3	\$23.00	\$37,440	\$143,520
Customer Service Associate	4	\$16.13	\$33,550	\$134,201
TOTAL	25			\$783,161

Butler Animal Health Supply, LLC dba Henry Schein Animal Health offers their full-time employees the following benefits:

- Paid holidays
- Disability Pay
- Training & Education Benefits
- Long term care insurance
- Flex spending accounts
- Severance Policy
- Medical/dental insurance
- Group Legal
- Health savings accounts
- Annual Bonus
- 401K Retirement Plan
- Auto and homeowners insurance discounts
- Life and AD&D insurance
- Vacation Pay
- Paid vacation/personal days
- Pet insurance
- Vision insurance

The proposed project site has access to nearby public transportation (Central Ohio Transit Authority).

IV. REQUESTED PUBLIC PARTICIPATION

The Department of Development recommends a dual-rate Jobs Growth Incentive in an amount equal to (i) twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees and (ii) thirty percent (30%) of the City of Columbus income tax withheld on the Columbus payroll of new employees, who are also City of Columbus residents at the end of each calendar year, both for a term of up to five (5) consecutive years.

If Butler Animal Health Supply, LLC dba Henry Schein Animal Health is not able to sufficiently document residency for an employee associated with this project during a calendar year of the term of the agreement, the default rate of the Jobs Growth Incentive to be applied that calendar year for that new employee shall be twenty-five percent (25%).

V. WORKFORCE DEVELOPMENT

Employers granted a tax incentive will meet with the Central Ohio Workforce Investment Corporation (COWIC) to develop a relationship to assure continuing employment opportunities for Columbus residents who are unemployed or underemployed.

VI. NEW TAX IMPACT

NEW REVENUE SUMMARY		
Revenue	Average Annual	5-year Summary
A. New City Income Tax Revenue	\$19,579	\$97,895
Incentive	Average Annual	5-year Summary
B. Proposed Incentive is equal to: (i) twenty-five percent (25%) of the City of Columbus income tax withheld on the Columbus payroll of new employees for a term of up to five (5) consecutive years; and (ii) thirty percent (30%) of the City of Columbus income tax withheld on the Columbus payroll of new employees, who are also City of Columbus residents at the end of each calendar year, for a term of up to five (5) consecutive years.	\$4,895 (at 25%) to \$5,874 (at 30%)	\$24,475 (at 25%) to \$29,370 (at 30%)
Total	Average Annual	5-year Summary
C. Net Value to City (i.e., A. - B.)	\$14,684 (at 25%) to \$13,705 (at 30%)	\$73,420 (at 25%) to \$68,525 (at 30%)

VII. TAX BENEFIT

The recommended dual-rate Jobs Growth Incentive could yield cash payments totaling between approximately \$24,475 (at 25%) – \$29,370 (at 30%) for Butler Animal Health Supply, LLC dba Henry Schein Animal Health over the incentive term of up to five (5) consecutive years.

VIII. AREA IMPACT/GREEN INITIATIVES

Butler Animal Health Supply, LLC dba Henry Schein Animal Health has paper, bottle and can recycling bins throughout its operations to encourage employees to participate in its recycling program.