
CITY OF COLUMBUS - SOLE SOURCE INFORMATION FORM

TO ACCOMPANY LEGISLATION WHICH WAIVES
ANY PROVISIONS OF COLUMBUS CITY CODE CHAPTER 329.
(LIMIT YOUR RESPONSE TO THIS SHEET)

1. Verification of sole source: (Why no other individual or business entity is capable of supplying the needed item/service.)

- Sole source manufacturer/distributor.
- Sole distributor authorized for this territory.
- Patented product purchased for owner/developer.
- Sole company offering this unique service.
- Other:

2. Describe any effort to bid for alternate item (service or product) that is not provided by a sole source that would meet this need:

DoT staff have researched other potential products, and determined that other integration tools available from other companies will not meet the City's needs. As Lawson has developed the Process Flow Integrator specifically designed for their products, no other company or product is able to provide the integration tool needed.

3. Describe efforts to determine/verify that the company is the sole source:

Obtained a sole source letter from Lawson Software.

4. Indicate how the price or fee structure was determined:

The City and Lawson negotiated the price. Lawson is offering a \$21,500.00 discount off the regular price of \$40,000.00 for the Lawson Process Flow Integrator (PFI) (software licenses and training), if a purchase order is certified by November 8, 2010. Training needs were discussed between the CHRIS project manager, Misti Cole, and Lawson account representatives serving the City. The price of needed training reflects Lawson's regular per credit charge for training services.

Ordinance No.: 1473-2010

Approved By: Authorized Approval on Corresponding Legislative File
