

ORD# 2084-2006

TRANSFORMER BIDS - 24 MVA, 69/14.4 KV

COMPANY	DELIVERY TERMS	PRICE	PMT SCHEDULE	ADDITIONAL
ABB	No bid			
R. Howley	No bid PENN TR			
	50 weeks 11/15/07	\$ 1,398,478 firm 1,299,697 escalat. commodity index	YES Alternative 20% order 30% 15 weeks	30 days offer - 12/06 Warranty 60 month
	Delivery negotiated to: 5/18/07	Price negotiated to: 1,299,697 +/-escalat 65,000 capped	30% 35 days 20% -1% Final ded. -13,900	Production slot swapped with Westerville
DELTA STAR	24 weeks	-13,900 1%		
GE - PEPCO PROLEC	52 weeks 12/1/07	\$ 1,224,997 +/- commodity adjust based on shipment date if incr. 2%	Yes 20% order 15% drawings 20% assembly 35% at shipmt. 10% arrival	30 days offer - 12/02 Warranty 60 month
NIAGARA TRANSF CORP.	52 weeks 12/1/07 negotated to: 44 weeks 10/31/07	\$ Firm 997,356 44,500 Field serv. 9,600 pump 1,051,456 \$	Yes 10% order 20% drawings 70% after ship.	18 days 24-Nov Warranty 18 month