



Thomas J. Sugar

EXECUTIVE VICE PRESIDENT | INDUSTRIAL SERVICES GROUP
CONTINENTAL REALTY / CUSHMAN & WAKEFIELD ALLIANCE

With over twenty-five years, Tom Sugar has extensive experience in the leasing and sales of vacant land, office and industrial real estate. His primary focus is landlord and tenant representation, with respect to industrial and office leasing, sales and development. His experience includes the negotiation of lease renewals and build-to-suit/leasebacks, as well as land and building acquisitions for prospective clients. Client list includes companies like Abercrombie & Fitch, Alliance Data Systems, and Willis Insurance just to name a few.

Tom is the exclusive leasing representative for various industrial and office developments such as the Northbrooke Corporate Center, Brookside Corporate Center and Cramer Creek Corporate Center which total approximately 3.0 Million square feet of space in central Ohio. He is also the exclusive leasing agent for Allianz Life Insurance for the 2.6 million industrial portfolio located in Rickenbacker Airport industrial submarket.

Employment

- With Continental Realty since 1994. Previously with affiliate of the Edwards Companies.

Education Background

- High School – Culver Military Academy; graduated 1982
- College – Ohio Wesleyan University; graduated 1986 with a BA in Economics

Membership and Charity Affiliations

- Member
 - National Association of Industrial Office Parks (NAIOP)
 - Columbus Board of Realtors (CBR)
 - Scioto Country Club
 - Athletic Club of Columbus
- Charities
 - Nationwide Children's Hospital
 - Goodwill
 - United Way

General Information

- Married over 16 years with two young children.
- Activities include all outdoor sports, fishing, hunting, skiing, and golf.