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*Fire &
Security*

SimplexGrinnell

Simplex Grinnell LP
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April 11, 2013

Ms. D. J. Chapman
City of Columbus Division of Sewer & Drains
1250 Fairwood Ave.
Columbus, OH 43206-3372

Subject: Sole Source Letter

Dear Ms. Chapman,

SimplexGrinnell would like this letter to serve as a sole source justification as to why all your Fire Alarm services should be performed by the original equipment manufacturer.

The first and most important reason is due to the complexity of your existing Fire Alarm Systems. The Simplex 4100 and 4100U Fire Alarm Systems is a microprocessor-based system, which operates on a life safety software program, which is proprietary to SimplexGrinnell. This program is specially designed to meet the operational requirements of your facility. This means there is no commercially available education manuals available from which a non-SimplexGrinnell factory trained technician can qualify to field edit your programs, change labels or functionality, or operate the system as required to service or even fully test the system properly. The software is retained in "read only" memory to allow password-protected field editing by factory trained, authorized personnel. Also, all system circuit boards are manufactured by SimplexGrinnell and are not commercially available from any electric supply house.

Secondly, SimplexGrinnell, as the manufacturer and installer, completely understands the existing equipment and its design and layout. Most repairs will be troubleshot in a timely manner and all replacement parts will be OEM parts, which will not void any UL Listings for your system. If others replace any Smoke Detectors, Duct Detectors, or Circuit Boards with non-SimplexGrinnell parts then UL certification would be jeopardized.

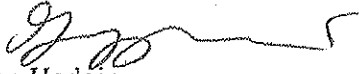
Other important considerations, which are proprietary to SimplexGrinnell, are:

1. Factory certified technicians
2. Regional and factory service support organization
3. Updating and modifications to the system performed by the original manufacturer
4. Availability of internal wiring diagrams for trouble-shooting the system

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If you have any further questions or require any additional information, please do not hesitate to contact me directly at 614-602-2050

Sincerely,

A handwritten signature in black ink, appearing to read "Greg Hodgin", with a long horizontal flourish extending to the right.

Greg Hodgin
PMA Sales Representative
SimplexGrinnell – Columbus, OH