

MEMORANDUM

TO: Paul R. Rakosky, Director
Department of Finance and Management

FROM: Greg J. Davies, Director
Department of Public Utilities

DATE: November 28, 2012

SUBJECT: Recommendation for: Transformers for Power Distribution

The Purchasing Office opened formal bids on November 8, 2012 for the purchase of Pole, Pad and Subway Transformers, Bid No. SA004630 – BI006126. Four (4) bids were received.

Bidders were required to provide core losses, copper losses, and a bid price. A formula was used with these factors to determine the evaluated price.

Walker-Miller Energy Services provided a bid for all 11 items. The company's standard terms and conditions were attached and warranty exceptions were taken. In addition the company submitted a cover letter that stated that the prices provided are firm for delivery quoted and are valid for 30 days from the bid opening date. The City requires that bids submitted must be valid for 180 days from the bid opening date; therefore the bidder is non-responsive to the bid specifications.

VanTran Industries, Inc. provided a bid for all 11 items. A bid proposal page was provided within the solicitation; however the vendor submitted their own pricing pages which did not conform to the City's standard terms and conditions. In addition, the pricing submitted by the vendor made reference to a catalog which was not provided and stated quoted pricing was firm for 30 days. The City requires that bids submitted must be valid for 180 days from the bid opening date; therefore the bidder is non-responsive to the bid specifications.

ERMCO bid on items 1 and 2 only. The company's standard terms and conditions were attached and stated that the prices provided are firm for receipt of an order within 30 days from November 5, 2012. The City requires that bids submitted must be valid for 180 days from the bid opening date; therefore the bidder is non-responsive to the bid specifications.



Power Line Supply Company provided a bid for all 11 items. However the company submitted additional clarifications and exceptions with their bid. Specifically the company bid an anodized aluminum nameplate in lieu of a stainless steel nameplate (3.3.1.1.10) and did not provide a bolted tamper-resistant hand-hole as required (3.3.2.1.11), both of which are material to the bid; therefore the bidder is deemed non-responsive.

Power Line Supply Company was the only company that provided pricing for all 11 items and did not limit their pricing to 30 days. The Division of Power engineering staff has reviewed the specific material exceptions and other minor deviations and finds the bid acceptable and is requesting a waiver of competitive bids in accordance with Section 329.27 and award of all 11 items in the amount of \$198,352.00.

Item #	QTY	Unit	Description	Price	Extended Price
1	1	ea	10 KVA 14400 24940Y 120/240V	\$ 689.00	\$ 689.00
2	6	ea	25 KVA 14400 24940Y 277/480V	\$ 884.00	\$ 5,304.00
3	1	ea	25 KVA 14400 24940Y 240/480V	\$ 2,210.00	\$ 2,210.00
4	1	ea	75 KVA 14400 24940Y 120/240V	\$ 3,711.00	\$ 3,711.00
5	2	ea	100 KVA 14400 24940Y 120/240V	\$ 5,791.00	\$ 11,582.00
6	1	ea	100 KVA 14400 24940Y 240/480V	\$ 5,678.00	\$ 5,678.00
7	2	ea	500 KVA 14400 480/277V	\$22,544.00	\$ 45,088.00
8	1	ea	750 KVA 14400 DELTA 480/277V	\$24,908.00	\$ 24,908.00
9	1	ea	750 KVA 14400 DELTA 480/277V	\$26,755.00	\$ 26,755.00
10	1	ea	1000 KVA 14400 DELTA 208/120v	\$30,332.00	\$ 30,332.00
11	1	ea	1500 KVA 14400 DELTA 480/277V	\$42,095.00	\$ 42,095.00
Total					\$ 198,352.00

Thank you for your cooperation in this matter. Bid tabulation and the cost proposal pages are attached for your review. Should you have questions please contact Tracy M. Gaines, Purchasing Expediter, DOPW/Power, at 645-3695.

Pc: Rick Clay
Janusz Satala
Denny Ferkan
H. Marc Chrysler
Sue McQuirt

Bidder Tabulation - Bid #SA004630 - BI004630
Purchase of Pole, Pad, and Subway Transformers - Opened November 8, 2012

Bidder Name/Address	Contact Name/#	Local?	Pages 1	Pages 2	Pages 3	Pages 4	Pages 5	5A	Signature	C.C. #	Other
Walker-Miller Energy Services 8169 Pelham Drive Westerville, Ohio 43081	Amy Caminiti (614) 578-8874 fax: (614) 781-6980 caminiti@wmenergy.com	y	y	y	y	y	y	y	y	y	Central Moloney, Inc. Standard T's & C's attached and warranty exceptions taken. Letter attached with additional T's & C's may make bid non-responsive: Prices firm for 30 days from bid opening; FOB Factory w/freight prepaid and allowed. Exception to liquidated damages.
Van Tran Industries, Inc. 7711 Imperial Drive Waco, TX 76712	Jeff Cox (800) 433-3346 fax: (254) 772-0016 jcox@vantran.com	n	y	y	y	y	y	?	n	y	T's and C's may make this bid non-responsive. Provided page 5A but pricing was not provided on the form. Attachment: Pages 1-4 specifications and pricing; pages 5-11 T's and C's. Reference to catalog which was not provided. Prices firm for 30 days. Payment terms may apply - see item 9 t's and c's
ERMCO 2225 Industrial Road Dyersburg, TN 38024	Carre Gordon (731) 288-4226 fax: 731-287-4104 cgordon@ermco-com	n	y	y	y	y	y	y		y	Signature affidavit not correctly executed. Spec attached (2 pgs) & (2 pgs) drawings. T's & C's on specs may make bid non-responsive. Prices are firm for order within 30 days of 11/5/12.
Utility Supply and Construction Co. dba Power Line Supply Company 1402 Neubrecht Road Lima, OH 45801	Nancy Hoel (419) 227-7740 fax: (419) 227-7740 nancy_hoel@u-s-c-co.com	n	y	y	y	y	y	y	y	y	Clarifications and Exceptions Attached (2 pages) Drawings attached (6 pgs). Attachments may cause bid to be non-responsive

Price Tabulation - Bid #SA004630 - BI006126
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[illegible]

Ermco			
Price	Copper Loss X 2	Core Loss X 6	Evaluated
\$ 704.00	\$ 37.00	\$ 126.00	704+74+756=\$1,534.00
\$ 914.00	\$ 76.00	\$ 267.00	914+152+160=\$2,668.00
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