

# David Hull

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**Summary:** Executive management and project management skills from diversified professional careers in urban economic development, environment, transportation, government, non-profit sector and consulting.

## Development Department, City of Columbus, Ohio

Assistant Director for Sustainability and Regional Development (Jan. 2007 to present). Management responsibilities include:

- Coordinates among various city departments and with developers to implement the Columbus program to Pay as We Grow and Grow with a Plan. Creates Community Development Authorities and negotiates developer agreements.
- Negotiates regional agreements with other jurisdictions, including the Big Darby Accord Revenue Program to help implement the watershed protection plan, the Metro Park Development Agreement, and a Joint Economic Development District (JEDD). Working on implementation of the Big Darby Town Center.
- As Development Department representative on Mayor Coleman's Green Team, is involved in numerous sustainability programs. Manages Green Columbus Fund Program to facilitate sustainable buildings and Brownfield site assessments.

## Northland Alliance

Executive Director of the Northland Alliance, Columbus, OH (2001 to Dec. 2006). The Alliance is a non-profit business and community organization working to economically stabilize the Morse Road corridor:

- Led project to create Tax Increment Financing (TIF) District on Morse Road, and assisted City in efforts to secure State and Federal for the Morse Road streetscape improvements.
- Worked to persuade businesses to remain on Morse Road and reinvest.
- Worked to attract valuable uses to key sites, including organizing realtors breakfast.
- Cooperated with Northland groups to foster consensus on major development projects.
- Managed two-year project that convinced property owners to assess themselves and successfully create a 2.6 mile Special Improvement District (SID) that is maintaining the Morse Road streetscape improvements at a high level for ten years.

## Previous Government Management Experience

Eight years of executive responsibility with Essex County, New Jersey (population 800,000) as Director (1983-1987) and Deputy Director (1980-1983) of the Department of Planning and Economic Development, and as Transition Office Director (1979-1980):

- Managed \$11 million annual budget and supervised 100-plus staff in five Divisions: Planning, Employment Training, Housing and Community Development, Solid Waste Management, Economic Growth.
- Directed solid waste activities from integrated concept through technical specification, procurement, financing, community relations, intergovernmental agreements, contract negotiations, and environmental permits. Resulted in successful implementation of an aggressive mandatory recycling program and a \$300 million resource recovery plant.
- Directed transportation planning activities, including development of five year county Transportation Improvement Program (TIP) and Annual Element.
- Extensive intergovernmental relations work at federal, state, regional and local levels.
- Directed transition studies for new County Executive form of government, including the Administrative Code reorganizing and streamlining departments and agencies.

**Consulting and Project Management Experience**

Five years as Senior Project Manager for Killam Associates (1989-1991) and GBB (1987-1989), two private sector firms providing solid waste management consulting services:

- Managed consulting team that prepared comprehensive ten year recycling and solid waste management plan for the City of Philadelphia (1989-1991). Plan broke years of policy deadlock and was approved by the Mayor, City Council and State of Pennsylvania.
- Managed the full-service procurement and contract negotiations leading for two materials recovery facilities (MRFs) that successfully sort, process and market recyclable materials.
- Managed and consulted on projects for numerous clients in several states. Included planning, waste characterization, collection, economics, and energy market studies.
- Directed community information/public involvement programs for controversial projects.

**Additional Professional Experience**

- Adjunct professor at Rutgers University in Political Science, New Brunswick and Newark, NJ (1997-1998) and at Union County College, Cranford, NJ (1996)
- New Jersey Director for two years of the Institute for Public Transportation, a non-profit research and educational organization that performed analyses of the New Jersey Department of Transportation's plans and capital programs, and of the Port Authority of New York and New Jersey's proposed extension of the PATH train system to Plainfield.
- Management roles in national, state, county and city political campaigns, including Campaign Manager of Steve Rothman for Congress (2000 & 1998), Political Director of Vision Media (1999), State Field Director of Pennsylvania Democratic Coordinated Campaign (1996), and State GOTV Director of Colorado Democratic Coordinated Campaign (1992).
- VISTA Volunteer in Washington, DC, focusing on education and transportation.
- Licensed Industrial Real Estate Salesman, David T. Houston Company, Newark, NJ.
- Internships with the U. S. Senate Committee on Banking, Housing and Urban Affairs and with the New York City Mayor's Office of Development.

**Education**

- MPA Degree from the John F. Kennedy School of Government, Harvard University, (1994-1995). Integrated Strategic Management and Analysis, and courses on transportation, environment, regulation, Congress, persuasion, the uses of history, and managerial capitalism.
- Summer Program for Senior Executives in State and Local Government, John F. Kennedy School of Government, Harvard University, (1983).
- Graduate work in Urban Planning and Urban Affairs at Hunter College, CUNY (1976-1977).
- BA Degree in American History from Colorado College, Colorado Springs, CO (1976).

**Presentations and Publications**

- Expert panelist on Materials Recovery Facilities (MRFs) at the March, 1989 Bio-Cycle West Coast Conference and the September, 1990 Bio-Cycle Northeast Conference.
- "A Review of Materials Recovery Facilities Guides", *Pennsylvania Magazine*, June 1990
- "Philadelphia's Solid Waste Plan", *Public Works*, April 1991