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Donald A. Payne

Experience

1990–Present Vision Realty Inc. Columbus, OH

Owner/Broker

- Real Estate Broker's License obtained on 8/1987
- 30 years of Residential Real Estate Sales Experience
- Manage 12 agents and Client Care Coordinator averaging 150 transactions annually
- Team Leader of the Don Payne Group focusing on listings and managing Buyer Specialists
- Liaison between Asset Management companies

1979-1990 Century 21 Columbus, OH

Realtor®

- Real Estate Sales License obtained on 10/1979
- Average of 50 transactions annually
- Property manager of 200 units in Central Ohio

Areas of Expertise

- Bank REO
- Single Family, Multi-family sales
- Client Acquisition/Customer Retention

- *Columbus Board of Realtors (CBR)*
- *National Association of Realtors (NAR)*
- *Ohio Board of Realtors (OAR)*

Education & Memberships

- *Certified Distressed Property Expert: 2009*
- *Hondros College Commercial Specialist Designation; 2005*

Designations

- *Qualstan Homes Salesman of the Year; 1991*
- *U.S. Army Veteran*

Accomplishments