



March 8, 2007

City of Columbus  
Attn: Mr. Mike O'Neal  
Water Department  
910 Dublin Rd  
Columbus, OH 43215

Dear Mr. O'Neal:

At your request, I am pleased to quote the following equipment:

One (1) new **Towmaster T-40LP Low Profile Tag Trailer** with 40,000 lb. payload capacity rated at highway speeds and the following equipment:

*24' deck, 19' flat deck, 5' self cleaning beavertail*  
*(2) 22,500 lb. Axles*  
*102" overall width*  
*34" unloaded deck height*  
*25,000 lb. Heavy duty, 2-speed jack*  
*2" nominal oak decking*  
*6 D-rings*  
*Oil bath bearing*  
*2 way spring assist ramps*  
*Lockable tool box*  
*Air brakes*  
*2S/1M ABS with park brake on all axles*  
*215/75R x 17.5 tires*  
*Outboard hub piloted bud type wheels*  
*Electrical system per DOT regulations with LED lighting*  
*Specify standard color - black, industrial yellow or red*  
*Includes all standard equipment per specification sheet*

*Towmaster List Price*.....\$ 16,326.00  
*Less: 5% STS515 Discount*.....\$ 816.30  
***Selling Price*..... \$ 15,509.70**

This quote based on State Term Schedule #77515000506 with the Ohio Department of Administrative Services.

Purchase orders should be made out and sent or faxed to:

*Nortrax*  
*Attn: Mark Hash*  
*2121 Walcutt Road*  
*Columbus, OH 43228*

*FAX # 614-876-3059*

Thank you for the opportunity to submit this quote. Please call if you have any questions.

Sincerely,  
NORTRAX

Mark Hash

Mark Hash  
Manager, Special Accounts

T-40LP 3-8-07.DOC

**Prepared For:** CITY OF COLUMBUS - MIKE O'NEAL  
910 Dublin Rd  
Columbus, OH 43215  
Phone: 614-645-1875


**Dealership:** Mark Hash  
NORTRAX GREAT LAKES  
2121 WALCUTT RD  
COLUMBUS, OH 432289575  
Phone: 614-395-8805  
Email: MARK.HASH@NORTRAX.COM



Date: March 08, 2007

Offer Expires: MAY 30, 2007

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~~Price and availability subject to change without notice. Taxes, extended warranty and freight charges are extra. Some additional charges may apply.~~ 

All amounts are displayed in USD

**410G BACKHOE LOADER**

Code	Description	Qty	List Price
1770T	410G BACKHOE LOADER		<b>\$95,217.00</b>
<b>Options</b>			
<b>Required Items:</b>			
0800	410G Standard Backhoe Includes standard equipment	1	No Charge
3085	Mechanical Front Wheel Drive (4WD) with Front Wheel Limited Slip Differential and Powershift Transmission Includes torque converter with electrically actuated twist grip F-N-R in 1st through 4th gears.	1	In Base Price
4890	Goodyear 21L - 24 In. 10 PR (R4) Tubeless Rear & 12.5/80 - 18 In. 10 PR Traction Front Sure Grip Lug Tires 92 in. (2.34 m) overall width. Rear tire chains require wheel spacers.	1	In Base Price
2075	Cab with Dual Doors Modular Design ROPS/FOPS Cab Isolation Mounted with Molded Roof (Conforms to SAE J1040) Includes Air suspension seat, tinted safety glass, molded roof, deluxe interior trim, floormat, head liner, 3-speed 40,000 BTU fresh air intake heater, defroster and pressurizer, (4) Four Front Driving/Working, (4) Four Rear Working and (2) Side Docking Halogen Lights (35,200 Candlepower Each), (2) front and (2) rear turn signal/warning lights, (2) stop and tail lights, (2) rear reflectors, (2) front 2-speed, and (1) rear 1-speed wiper.	1	\$7,313.00
2675	Mechanical Suspension Deluxe, Fabric, Swivel Seat with Fully Adjustable Lumbar Adjustment and Arm Rests	1	No Charge
<b>NOTE:</b> * Recommended for use with Cab. * Includes 2 in. retractable seat belt.			
8675	Dual Batteries, 300 Minute Reserve Capacity (1900 CCA) Recommended in temperatures below 32 degrees F (0 degrees C).	1	\$277.00
5075	Extendible Dipperstick with 5 Function Hydraulics and Extended Stabilizers with Pin Lock Reversible Pads	1	\$7,390.00
5130	Five Function Hydraulics Plus Selective Flow Control (9, 18, 22, 26, 30, and 34 gpm), 1000-3000 PSI Adjustable Factory setting at 14 GPM. Includes a side console switch to activate the selective flow valve section and foot switch to control attachment on/off. Fifth valve section work ports plugged without circuit reliefs, with right pedal or lever control. Selective flow valve section with work port plugged, with controls. Codes 5330 and 5350 provide plumbing from selective flow control valve to end of Dipperstick. If equipped with 5025, Standard Dipperstick, fifth valve section can operate cylinder-actuated attachments. If equipped with 5075, Extendible Dipperstick, fifth valve section operates extendible dipperstick. Selective flow valve can operate low or high flow motor attachments.	1	\$1,822.00
5285	DEERE Backhoe Pattern 2-Lever Pilot Controls with Pattern Selection Requires code 9055 Tilt Steering	1	\$1,988.00
5350	Extendible Backhoe Auxiliary Plumbing for Selective Flow Control Requires Code 5130 or 5150 Flow Control. Includes hydraulic lines from the selective flow valve section to end of dipperstick. For hammers, compactors, high or low flow motor attachments mounted to end of dipperstick.	1	\$1,536.00

7035	Loader with Coupler and Return-To-Dig w/ 2 Function Hydraulics (Single Lever)	1	\$5,043.00
	Works with Deere, CAT IT and JRB backhoe loader attachments.		
8495	1450 Lb. (658 kg) Front Counterweight	1	\$1,611.00
	Recommended for: Standard Backhoe w/ Aux. Hyd. and with or w/o Coupler Extendible Backhoe w/ 1.3 c.y. Bucket and Coupler Extendible Backhoe w/ Aux. Hyd. Extendible Backhoe w/ 1.3 or 1.5 c.y. Bucket with or w/o Coupler		
	<b>Optional Items:</b>		
5626	18" (457 mm) Wide - HD - 5.1 Cu. Ft. (0.14 Cu. M.) Capacity	1	\$809.00
7660	1.5 Cu. Yd. (1.15 Cu. M.), 92 in. (2.34 m.) wide Heavy Duty Long Lip Coupler Bucket with Bolt-On Cutting Edges and Skid Plates	1	\$2,803.00
	92 in. (2.34 m.) wide. Includes reversible bolt-on cutting edge and skid plates. Includes two lift holes		
9030	Universal Backhoe Bucket Coupler	1	\$1,093.00
	<b>NOTE:</b> * Fits John Deere 310SE, 310SG, 410E, 410G, 300D-510D, 210C-610C buckets. * Fits Case K and L Series and Cat B and C Series Buckets. * Recommend 300D-510D and 210C-610C buckets, use high strength pins: -AT181348, Pin for 12 Inch Buckets -AT179130, Pin for 18-36 Inch Buckets * Proper counterweighting is required. See Counterweight Selection Chart. * Recommend Backhoe Boom Bolt-on Protection Plate.		
9085	Electric Ether Start Aid	1	\$157.00
	<b>NOTE:</b> * Recommended in temperatures below 32 degrees F (0 degrees C). * Recommend code 8675 dual batteries.		
AT192015	24 In. (610 mm) Heavy-Duty Bucket; 7.5 Cu. Ft. (0.21 Cu. M.)	1	\$1,142.00
	<b>Configuration Total:</b>		<b>\$128,201.00</b>
	<b>Other Charges</b> (for dealer use only)		
	Freight:	+/-	\$0.00
	Setup & Delivery:	+/-	\$0.00
	Discounts: 34% Ohio STS515	+/-	(\$43,588.34)
	Trade In Allowance:	+/-	\$0.00
	Extended Warranty:	+/-	\$0.00
	Taxes:	+/-	\$0.00
	Complete set of Technical Manuals	+/-	\$600.00
	<b>Other Charges Total:</b>		<b>(\$42,988.34)</b>
	<b>Equipment Total:</b>		<b>\$85,212.66</b>

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## Summary

All amounts are displayed in USD

### Additional Charges

Freight:	+/-	\$0.00
Setup & Delivery:	+/-	\$0.00
Discounts:	+/-	\$0.00
Trade In Allowance:	+/-	\$0.00
Extended Warranty:	+/-	\$0.00
Taxes:	+/-	\$0.00
<b>Total Additional Charges:</b>		

### Additional Information

Quote based on State of Ohio State Term Schedule # 778515U.

### Customer Comments

### Total Delivered Price:

**\$85,212.66**

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