



Suzy Popp
910 Dublin Road
Columbus, OH 43215
Direct: 614-645-8618

Re: The City of Columbus

Dear Suzy,

In accordance with your request, by this letter it is affirmed that Cornerstone OnDemand is the Spot Purchase in providing support and software updates for the Cornerstone OnDemand Learning Management Software and Content used by The City of Columbus. No other vendor can provide the quarterly releases and updates to the products used by The City of Columbus and no other vendor has the ability to have content subscriptions seamlessly integrate into the learning management system without technical projects and configuration which increases labor and overall cost.

If you have any questions or need more information, please don't hesitate to contact me at 310-346-8428 or lbaker@csod.com.

Sincerely,

Laura Baker

Account Manager, Public Sector