

JEFFREY A. HISSEM

BUREAU CHIEF, BUSINESS SERVICES

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EXECUTIVE PROFILE

Innovative Leadership
Process Improvement and
Organizational Design
Project Management
Change Management
Real Estate Administration
Budget Administration
Facility Planning/Design

- **17+ years of progressive leadership experience in the areas of business management and process improvement, providing change leadership** in the transformation of the state's largest agency, JFS.
- **Unique combinations of architectural and design skills coupled with exceptional business acumen**, consistently leading to outside of the box solutions to complex organizational challenges.
- **Influential manager with a strong work ethic and commitment to staff development.** Recognized by senior management, peers and direct reports for building strong high performance teams, consistently exceeding department goals and reducing overall costs.

SELECTED ACCOMPLISHMENTS

- **Achieved annual savings of \$1.1 million** by consolidating 5 facilities within 18 weeks and reducing square footage by 77,607s.f..
- **Produced \$710,000 savings in personal travel reimbursements in 2010** by introducing and administering an effective fleet management program.
- **Championed the acquisition of Computer Aided Facility Management software, CAFM, in 2009.** Successfully resolving a 10 year campaign in support of the application of technology to administer the agency's real estate portfolio, future applications to incorporate, assets, health & safety, and security.
- **Recruited and led a cross functional team to stabilize the agency's troubled asset program** utilizing Kaizan a process improvement tool.
- **Designed, developed and implemented strategy to construct 10 transition centers around the state** in response to Ohio's historically high unemployment in 2009.
- **Achieved annual savings of \$ 1 million**, transitioning from printed to electronic Medicaid notifications utilizing a bulk email server.
- **Key member of the Joint Budget Committee (JBC)**, a new Labor and Management partnership focused on agency wide process improvement and cost savings.
- **Drove the Local Transition Plan to align the agency's changed delivery structure saving approximately \$1.7 million annually.** Reduced offices from 88 to 26 and created a space standard and unique brand to showcase JFS as the premier innovative agency.

PROFESSIONAL EXPERIENCE

OHIO DEPARTMENT OF JOB AND FAMILY SERVICES, Columbus, OH **1999 – Present**

- Bureau Chief, Business Services (05-present)**
- Assistant Deputy, Employee & Business Services (08-10)**
- Project Manager, Local Transition & Campus Planning (04-05)**
- Assistant Deputy, Facilities & Business Services (02-04)**
- Chief, Facilities Service (00-02)**
- Project Manager, Merger Team (99-00)**

Charged with overseeing the strategic planning and execution of the agency's core business needs and supporting functions for 4000+ employees and 1.5 million square feet of office space. Provided key leadership and direction for a staff of 30 union and non-union employees with an annual operating budget of \$43 million.

OHIO BUREAU OF EMPLOYMENT SERVICES, Columbus, OH **1993-1999**

- Facilities Planning Project Manager (97-99)**
- Facility Planner (93-97)**

Accountable for supervising staff in designing and managing state capital improvement and leased projects worth \$200K to \$800K, overseeing each project's development from planning through construction and post construction evaluation.

EDUCATION AND DEVELOPMENT

Master of Arts in Architecture

THE OHIO STATE UNIVERSITY – Columbus, OH

Galen Oman Scholarship Recipient

Bachelor of Science in Economics

THE UNIVERSITY OF CINCINNATI – Cincinnati, OH

Cincinnatus Honorary Society

Driving Government Performance for Ohio Executives

HARVARD UNIVERSITY

PROFESSIONAL & CIVIC AFFILIATIONS

Victorian Village, Commissioner, 1997-present

Short North Neighborhood Foundation Trustee, 2007-present