



April 2, 2018

Mr. Kelly W. Reagan
City of Columbus Fleet Administrator
4211 Groves Rd.
Columbus, Ohio 43232

Gentlemen,

Horton Emergency Vehicles Company, a company based in Grove City, Ohio, hereby proposes and agrees to furnish to you the following Emergency Medical Vehicle upon your acceptance of this proposal:

Horton 623 Type 1 aluminum body conversions, mounted on a 2019 International 4300 chassis, delivered in accordance with the Ohio STS Pricing Schedule and Production Order List #18511 which we hereby make part of our proposal, complete and delivered for the sum of **\$304,855.00 each**, due on completion and delivery of unit.

Total cost of vehicle: \$304,855.00 each x (2) \$609,710.00

Due to the scarce availability of component parts, and in spite of spiraling costs, we will stand behind our contract price.

The new Emergency Medical Vehicle conversion shall be delivered within approximately 175 days after receipt of contract and chassis at Horton Emergency Vehicles Company, barring any delays due to strikes, chassis availability or availability of component parts or Acts of God.

Respectfully submitted,

Horton Emergency Vehicles Company
3800 McDowell Road
Grove City, Ohio 43123

By: *Michael P. Olney*
Michael P. Olney
Factory Sales Representative

Proposal Accepted By: _____

Title: _____

Date: _____

State of Ohio Registration Number: _____

Customer Purchase Order Number #1: _____

Customer Purchase Order Number #2: _____

CONTRACT EXPLANATION

The State of Ohio Term Schedule requires Horton to breakout the base pricing and option pricing as submitted to the State of Ohio. Any required features that were not quoted to the State need to be separated out of the proposal and itemized. The result of this is that two separate purchase orders need to be issued for the purchase of the vehicle. They are as follows:

Purchase Order #1: Overall price total as quoted to the State of Ohio under the STS program

Purchase Order #2: Itemized price total for options and features not quoted to the State of Ohio under the STS program

As noted in the STS order form the purchase orders that need to be issued per the price breakdown are as follows:

Purchase Order #1 (with STS Pricing):	\$262,985.53
Purchase Order #2 (without STS Pricing):	\$41,869.47
Overall Total Each:	\$304,855.00
Total cost per vehicle: \$304,855.00 x (2)	\$609,710.00

Purchase Order #1 needs to include the **6 digit State of Ohio ID number** that has been issued to this purchaser showing that they are a member of this purchase plan.



State of Ohio STS 233 Ambulance Pricing - Horton Emergency Vehicles

DATE: April 2, 2018

Customer: CITY OF COULMBUS FLEET ADMINISTRATOR

Address: 4211 GROVES RD.
City: COLUMBUS
State: OHIO
Zip: 43232
Contact: MR. KELLY REGAN
Phone: 614-645-6245
Fax: _____
Email: _____

CONSOLIDATED PRICING SUMMARY

SCHEDULE "A" PRICING	
Base Model Selected:	\$202,090.00
Total AMBULANCE Options Selected from Listed Horton Ambulance Option Group:	\$60,960.50
Total REMOUNT Options Selected from Listed Horton Remount Option Group:	\$0.00
Chassis rebate/discount or customer provided chassis, if applicable (Option #P100/P101):	(\$3,208.97)
Chassis change cost difference (Option #P102):	\$3,144.00
Trade-In Allowance (Option #P200):	<u>\$0.00</u>
Total for above <u>Listed Base Model</u> and <u>Listed OHIO STS options</u> - Schedule 'A' Purchase order #1:	\$262,985.53
SCHEDULE "B" PRICING	
Total for <u>Unlisted options</u> per attached pricing breakdown - Schedule 'B' Purchase order #2:	\$41,869.47
<u>GRAND TOTAL - VEHICLE PRICE (A&B Pricing Schedules):</u>	<u>\$304,855.00</u>

CONSOLIDATED PRICING SUMMARY AND OPTION SELECTION IS VERIFIED AND AGREED TO BY:

Customer Representative (signature)	Horton Sales Representative (signature)
Printed Customer Name	Printed Sales Representatives Name
Date:	Date:

Delivery: Approximately 210-240 Days after receipt of order at Horton Emergency Vehicles Company

NOTE: PLEASE ATTACH ORIGINALS OR COPIES OF PURCHASE ORDER(S) TO THIS FORM TO VALIDATE ORDER

Contract Type:	Ambulances & Related Accessories
Index #:	STS233
Schedule Number:	800330
Expiration Date:	12/31/2018
Manufacturer:	Horton Emergency Vehicles Company

AVAILABLE HORTON MODELS (Custom Base Models Page 2, Pre-Engineered Base Models Page 3 and Remount Base Models Page 4&5)



SCHEDULE B: UNLISTED OPTIONS

(Applicable Options not listed on the Horton, State of Ohio Term Schedule)

CUSTOMER: CITY OF COLUMBUS DIVISION OF FIRE

Unlisted option	Description	Price
1	CHASSIS SHALL BE A 2019 INTERNATIONAL 4300 (SEE ATTACHED CHASSIS SPEC.)	\$0.00
2		\$0.00
3	INSTALL (2) SCBA BRACKETS	\$250.00
4	HORTON TO CONTRACT B.C. TO INSTALL AND POWER RADIOS AND RELATED ITEMS	\$750.00
5	INSTALL (3) MAGNETIC MIC CLIP MOUNTS	\$150.00
6		\$0.00
7	HORTON SUPPLIED STRYKER POWER LOAD MOUNT PRICE ADJUSTMENT (E-15)	\$2,542.47
8	HORTON SUPPLIED STRYKER POWER LOAD COT WITH OPTIONS PER STRYKER SPEC.	\$24,109.00
9	HORTON SUPPLIED F.W. 59E-EZ STAIR CHAIR WITH HANDLE OPTION	\$3,383.00
10	SUPPLY KNOX BOX INSTALLED ON BACK WALL OF CAB	\$1,400.00
11	SUPPLY KNOX MED VAULT INSTALLED HEAD OF UPPER BENCH CABINET	\$2,290.00
12		\$0.00
13	INSTALL (6) WHELEN M9V2R WARNING/SCENE LIGHTS \$870.00 EA.	\$5,220.00
14	INSTALL A WHELEN D6 23" LED LIGHT BAR IN THE GRILLE AREA OF THE CHASSIS	\$950.00
15	INSTALL CHEVRONS ON FRONT BUMPER	\$450.00
16	INSTALL A WHELEN DIMING PHOTO CELL FOR REAR WARNING LIGHTS450.	\$0.00
17		\$0.00
18		\$0.00
19		\$0.00
20	INSTALL SHORELINE IN A FABRICATED ANGLED ALUMINUM BOX	\$375.00
21		\$0.00
22		\$0.00
23		\$0.00
24		\$0.00
25		\$0.00
26		\$0.00
27		\$0.00
28		\$0.00
29		\$0.00
30		\$0.00
31		\$0.00
32		\$0.00
33		\$0.00
34		\$0.00
35		\$0.00
36		\$0.00
37		\$0.00
38		\$0.00
39		\$0.00
40		\$0.00
41		\$0.00
42		\$0.00
43		\$0.00
44		\$0.00
45		\$0.00
46		\$0.00
47		\$0.00
48		\$0.00
49		\$0.00
50		\$0.00
UNLISTED OPTIONS TOTAL :		\$41,869.47