

2816 Kingsrowe Ct., Columbus, OH 43209
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Michael Jones

Objective

To serve in the real estate industry as an exemplary leader, and an accomplished salesperson.

Focused with a concentration on the meticulous execution of real estate transactions for buyers & sellers. Assisting International & local people, facilitating relocation in Central Ohio, and around the world. With business savvy & a client-focused operations model, I maintain a successful real estate business, despite the current economic climate. Using a detail oriented approach, and being multi-task-oriented, I effectively service my clients personally, relying only upon a staff to support me administratively. Seasoned, with 17 years of results-oriented experience. That coupled with visionary perspective, allows me to remain current, and award winning.

Professional Experience

February 2012-Present

City of Columbus, Board of Zoning Adjustment-Member

- Appointed by Mayor of Columbus

December 2011-Present

CBR, Board of Directors-Member

- Budget & Finance Committee
- OAR Director
- Re-branding Task Force
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March 2009-Present

Coldwell Banker Real Estate Consultant (PREVIEWS Property Specialist)

- Facilitate real estate transactions for buyer & sellers.
- Assist with management level agent services
- Provide assistance to the local CB Charitable Foundation
- Provide international & local recruiting assistance through internet resources.
- Provide training & agent development services including roundtable discussions

October 1995-March 2009

Century 21 Real Estate Consultant

- Managed a team of up to 5 at any given time
- Achieved high sales volumes
- Provided Agent Development Training
- Specializing in residential, assisting consumers & investors. Consulted asset management companies, and managed real estate portfolios for the largest domestic real estate guaranty company. Oversaw the estimate, work performed, and inspection phases of the entire process

Accomplishments/Contributions/Memberships

2012

- CBR Scholarship Committee, Chair & Director Liaison
- Foundation Fund Advisory Board
- CORPAC Contributor

2011

- CBR Scholarship Committee, Vice Chair
- OAR Legal Issues Forum Committee
- OAR Professional Development Committee
- CORPAC Contributor
- DOGS (Downtown Office Group Specialists)

2010

- CBR Tomorrow's Leader Today
- CORPAC Contributor

Bexley-Eastmoor-Berwick Realty Association, Past President, current member

Midtown Area Real Estate Association, member

NAR Federal Taxation Committee (2014-Present)

CBR Young Professionals Network

CBR Affordable Housing Committee

CBR Governmental Affairs Committee

CBR Sales Advisory Committee

CBR Technical Users Forum

CBR Equal Opportunity Committee

CBR 1 Million Dollar Award

CBR 5 Million Dollar Award

CBR 10 Million Dollar Award

Coldwell Banker Previews Property designation

Coldwell Banker Presidents Circle of Excellence (2009-Present)

Coldwell Banker Quality Service Award (2009-Present)

Ohio Association of Realtors, Presidents Circle

Century 21 Masters Award

Century 21 Quality Service Award

Education

St. Charles Preparatory School

Howard University

Hondros College